

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)



**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 26, 2022

or



**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-35625



**BLOOMIN' BRANDS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**20-8023465**

(IRS Employer Identification No.)

**2202 North West Shore Boulevard, Suite 500, Tampa, FL 33607**

(Address of principal executive offices) (Zip Code)

**(813) 282-1225**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
<b>Common Stock \$0.01 par value</b>	<b>BLMN</b>	<b>The Nasdaq Stock Market LLC (Nasdaq Global Select Market)</b>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 28, 2022, 89,297,078 shares of common stock of the registrant were outstanding.

**BLOOMIN' BRANDS, INC.**INDEX TO QUARTERLY REPORT ON FORM 10-Q  
For the Quarterly Period Ended June 26, 2022  
(Unaudited)

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## BLOOMIN' BRANDS, INC.

## PART I: FINANCIAL INFORMATION

## Item 1. Financial Statements

**CONSOLIDATED BALANCE SHEETS**  
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA, UNAUDITED)

	JUNE 26, 2022	DECEMBER 26, 2021
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 95,346	\$ 87,585
Restricted cash and cash equivalents	101	1,472
Inventories	80,482	79,112
Other current assets, net	116,997	184,623
Total current assets	292,926	352,792
Property, fixtures and equipment, net	852,155	842,012
Operating lease right-of-use assets	1,122,317	1,130,873
Goodwill	278,780	268,444
Intangible assets, net	452,654	453,412
Deferred income tax assets, net	158,110	168,068
Other assets, net	73,053	78,670
Total assets	<u>\$ 3,229,995</u>	<u>\$ 3,294,271</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities		
Accounts payable	\$ 185,645	\$ 167,978
Accrued and other current liabilities	412,831	406,894
Unearned revenue	309,863	398,795
Current portion of long-term debt	1,511	10,958
Total current liabilities	909,850	984,625
Non-current operating lease liabilities	1,168,692	1,179,447
Long-term debt, net	800,222	782,107
Other long-term liabilities, net	88,490	125,242
Total liabilities	2,967,254	3,071,421
Commitments and contingencies (Note 15)		
Stockholders' equity		
Bloomin' Brands stockholders' equity		
Preferred stock, \$0.01 par value, 25,000,000 shares authorized; no shares issued and outstanding as of June 26, 2022 and December 26, 2021	—	—
Common stock, \$0.01 par value, 475,000,000 shares authorized; 90,151,164 and 89,252,823 shares issued and outstanding as of June 26, 2022 and December 26, 2021, respectively	902	893
Additional paid-in capital	1,169,697	1,119,728
Accumulated deficit	(733,723)	(698,171)
Accumulated other comprehensive loss	(176,054)	(205,989)
Total Bloomin' Brands stockholders' equity	260,822	216,461
Noncontrolling interests	1,919	6,389
Total stockholders' equity	262,741	222,850
Total liabilities and stockholders' equity	<u>\$ 3,229,995</u>	<u>\$ 3,294,271</u>

The accompanying notes are an integral part of these consolidated financial statements.

**BLOOMIN' BRANDS, INC.**
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME**  
**(IN THOUSANDS, EXCEPT PER SHARE DATA, UNAUDITED)**

	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
<b>Revenues</b>				
Restaurant sales	\$ 1,108,918	\$ 1,055,227	\$ 2,232,493	\$ 2,034,678
Franchise and other revenues	16,244	22,139	33,204	30,161
<b>Total revenues</b>	<b>1,125,162</b>	<b>1,077,366</b>	<b>2,265,697</b>	<b>2,064,839</b>
<b>Costs and expenses</b>				
Food and beverage costs	364,459	312,102	723,829	603,972
Labor and other related	308,759	294,999	621,270	569,637
Other restaurant operating	263,529	233,450	522,639	462,743
Depreciation and amortization	41,257	40,539	83,032	81,765
General and administrative	59,246	66,462	117,920	123,710
Provision for impaired assets and restaurant closings	193	5,177	2,032	7,377
<b>Total costs and expenses</b>	<b>1,037,443</b>	<b>952,729</b>	<b>2,070,722</b>	<b>1,849,204</b>
<b>Income from operations</b>	<b>87,719</b>	<b>124,637</b>	<b>194,975</b>	<b>215,635</b>
Loss on extinguishment and modification of debt	(107,630)	(2,073)	(107,630)	(2,073)
Loss on fair value adjustment of derivatives, net	(17,685)	—	(17,685)	—
Other income, net	—	—	—	21
Interest expense, net	(12,548)	(14,990)	(26,181)	(29,618)
(Loss) income before provision for income taxes	(50,144)	107,574	43,479	183,965
Provision for income taxes	11,536	22,688	27,465	29,281
<b>Net (loss) income</b>	<b>(61,680)</b>	<b>84,886</b>	<b>16,014</b>	<b>154,684</b>
Less: net income attributable to noncontrolling interests	1,955	2,341	4,138	3,277
<b>Net (loss) income attributable to Bloomin' Brands</b>	<b>\$ (63,635)</b>	<b>\$ 82,545</b>	<b>\$ 11,876</b>	<b>\$ 151,407</b>
<b>Net (loss) income</b>	<b>\$ (61,680)</b>	<b>\$ 84,886</b>	<b>\$ 16,014</b>	<b>\$ 154,684</b>
<b>Other comprehensive (loss) income:</b>				
Foreign currency translation adjustment	11,940	10,015	23,223	3,440
Unrealized (loss) gain on derivatives, net of tax	—	(128)	573	(170)
Reclassification of adjustments for loss on derivatives included in Net (loss) income, net of tax	273	1,514	954	4,517
Impact of terminated interest rate swaps included in Net (loss) income, net of tax	2,164	1,471	5,185	1,471
<b>Comprehensive (loss) income</b>	<b>(47,303)</b>	<b>97,758</b>	<b>45,949</b>	<b>163,942</b>
Less: comprehensive income attributable to noncontrolling interests	1,955	2,341	4,138	3,277
<b>Comprehensive (loss) income attributable to Bloomin' Brands</b>	<b>\$ (49,258)</b>	<b>\$ 95,417</b>	<b>\$ 41,811</b>	<b>\$ 160,665</b>
<b>(Loss) earnings per share:</b>				
Basic	\$ (0.72)	\$ 0.93	\$ 0.13	\$ 1.71
Diluted	\$ (0.72)	\$ 0.75	\$ 0.12	\$ 1.38
<b>Weighted average common shares outstanding:</b>				
Basic	88,898	89,075	89,127	88,721
Diluted	88,898	109,805	102,045	110,223

The accompanying notes are an integral part of these consolidated financial statements.

**BLOOMIN' BRANDS, INC.**
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(IN THOUSANDS, EXCEPT PER SHARE DATA, UNAUDITED)**

	BLOOMIN' BRANDS, INC.							TOTAL
	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	ACCUM- ULATED DEFICIT	ACCUMULATED OTHER COMPREHENSIVE LOSS	NON-CONTROLLING INTERESTS		
	SHARES	AMOUNT						
Balance, March 27, 2022	89,185	\$ 892	\$ 1,115,458	\$ (634,356)	\$ (190,431)	\$ 1,694	\$ 293,257	
Net (loss) income	—	—	—	(63,635)	—	1,955	(61,680)	
Other comprehensive income, net of tax	—	—	—	—	14,377	—	14,377	
Cash dividends declared, \$0.14 per common share	—	—	(12,418)	—	—	—	(12,418)	
Repurchase and retirement of common stock	(1,761)	(17)	—	(35,732)	—	—	(35,749)	
Stock-based compensation	—	—	4,959	—	—	—	4,959	
Common stock issued under stock plans (1)	414	4	1,118	—	—	—	1,122	
Purchase of noncontrolling interests, net of tax of \$1,142	—	—	(3,301)	—	—	539	(2,762)	
Distributions to noncontrolling interests	—	—	—	—	—	(2,513)	(2,513)	
Contributions from noncontrolling interests	—	—	—	—	—	244	244	
Retirement of convertible senior note hedges	—	—	112,956	—	—	—	112,956	
Retirement of warrants	—	—	(97,617)	—	—	—	(97,617)	
Issuance of common stock from repurchase of convertible senior notes	2,313	23	48,542	—	—	—	48,565	
Balance, June 26, 2022	<u>90,151</u>	<u>\$ 902</u>	<u>\$ 1,169,697</u>	<u>\$ (733,723)</u>	<u>\$ (176,054)</u>	<u>\$ 1,919</u>	<u>\$ 262,741</u>	
Balance, December 26, 2021	89,253	\$ 893	\$ 1,119,728	\$ (698,171)	\$ (205,989)	\$ 6,389	\$ 222,850	
Net income	—	—	—	11,876	—	4,138	16,014	
Other comprehensive income, net of tax	—	—	—	—	29,935	—	29,935	
Cash dividends declared, \$0.28 per common share	—	—	(24,977)	—	—	—	(24,977)	
Repurchase and retirement of common stock	(2,312)	(23)	—	(47,428)	—	—	(47,451)	
Stock-based compensation	—	—	9,802	—	—	—	9,802	
Common stock issued under stock plans (1)	897	9	1,998	—	—	—	2,007	
Purchase of noncontrolling interests, net of tax of \$254	—	—	(735)	—	—	(3,915)	(4,650)	
Distributions to noncontrolling interests	—	—	—	—	—	(5,154)	(5,154)	
Contributions from noncontrolling interests	—	—	—	—	—	461	461	
Retirement of convertible senior note hedges	—	—	112,956	—	—	—	112,956	
Retirement of warrants	—	—	(97,617)	—	—	—	(97,617)	
Issuance of common stock from repurchase of convertible senior notes	2,313	23	48,542	—	—	—	48,565	
Balance, June 26, 2022	<u>90,151</u>	<u>\$ 902</u>	<u>\$ 1,169,697</u>	<u>\$ (733,723)</u>	<u>\$ (176,054)</u>	<u>\$ 1,919</u>	<u>\$ 262,741</u>	

**BLOOMIN' BRANDS, INC.**
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(IN THOUSANDS, EXCEPT PER SHARE DATA, UNAUDITED)**

	BLOOMIN' BRANDS, INC.							TOTAL
	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	ACCUM- ULATED DEFICIT	ACCUMULATED OTHER COMPREHENSIVE LOSS	NON-CONTROLLING INTERESTS		
	SHARES	AMOUNT						
Balance, March 28, 2021	88,855	\$ 889	\$ 1,097,639	\$ (844,864)	\$ (215,060)	\$ 6,801	\$ 45,405	
Net income	—	—	—	82,545	—	2,341	84,886	
Other comprehensive income, net of tax	—	—	—	—	12,872	—	12,872	
Stock-based compensation	—	—	9,781	—	—	—	9,781	
Common stock issued under stock plans (1)	356	3	2,484	—	—	—	2,487	
Distributions to noncontrolling interests	—	—	—	—	—	(2,683)	(2,683)	
Contributions from noncontrolling interests	—	—	—	—	—	159	159	
Balance, June 27, 2021	<u>89,211</u>	<u>\$ 892</u>	<u>\$ 1,109,904</u>	<u>\$ (762,319)</u>	<u>\$ (202,188)</u>	<u>\$ 6,618</u>	<u>\$ 152,907</u>	
Balance, December 27, 2020	87,856	\$ 879	\$ 1,132,808	\$ (918,096)	\$ (211,446)	\$ 6,812	\$ 10,957	
Cumulative-effect from a change in accounting principle, net of tax	—	—	(47,323)	4,370	—	—	(42,953)	
Net income	—	—	—	151,407	—	3,277	154,684	
Other comprehensive income, net of tax	—	—	—	—	9,258	—	9,258	
Stock-based compensation	—	—	14,507	—	—	—	14,507	
Common stock issued under stock plans (1)	1,355	13	9,912	—	—	—	9,925	
Distributions to noncontrolling interests	—	—	—	—	—	(4,141)	(4,141)	
Contributions from noncontrolling interests	—	—	—	—	—	670	670	
Balance, June 27, 2021	<u>89,211</u>	<u>\$ 892</u>	<u>\$ 1,109,904</u>	<u>\$ (762,319)</u>	<u>\$ (202,188)</u>	<u>\$ 6,618</u>	<u>\$ 152,907</u>	

(1) Net of forfeitures and shares withheld for employee taxes.

The accompanying notes are an integral part of these consolidated financial statements.

## BLOOMIN' BRANDS, INC.

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(DOLLARS IN THOUSANDS, UNAUDITED)

	TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021
Cash flows provided by operating activities:		
Net income	\$ 16,014	\$ 154,684
Adjustments to reconcile Net income to cash provided by operating activities:		
Depreciation and amortization	83,032	81,765
Amortization of debt discounts and issuance costs	2,025	2,396
Amortization of deferred gift card sales commissions	13,458	14,436
Provision for impaired assets and restaurant closings	2,032	7,377
Non-cash interest expense from terminated interest rate swaps	6,980	1,981
Non-cash operating lease costs	41,336	38,073
Stock-based and other non-cash compensation expense	9,802	14,507
Deferred income tax expense	8,329	10,300
Loss on extinguishment and modification of debt	107,630	2,073
Loss on fair value adjustment of derivatives, net	17,685	—
Other, net	4,935	(1,343)
Change in assets and liabilities	(94,440)	(43,067)
Net cash provided by operating activities	218,818	283,182
Cash flows used in investing activities:		
Proceeds from disposal of property, fixtures and equipment	163	4,828
Capital expenditures	(76,901)	(51,398)
Other investments, net	1,000	3,945
Net cash used in investing activities	\$ (75,738)	\$ (42,625)

(CONTINUED...)

## BLOOMIN' BRANDS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(DOLLARS IN THOUSANDS, UNAUDITED)

	TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021
Cash flows used in financing activities:		
Proceeds from issuance of long-term debt	\$ —	\$ 200,000
Repayments of long-term debt and finance lease obligations	(195,733)	(425,564)
Proceeds from borrowings on revolving credit facilities	624,500	286,000
Repayments of borrowings on revolving credit facilities	(304,500)	(599,000)
Financing fees	(853)	(5,868)
Proceeds from issuance of senior notes	—	300,000
Issuance costs related to senior notes	—	(5,546)
Repurchase of convertible senior notes	(196,919)	—
Proceeds from retirement of convertible senior note hedges	131,869	—
Payments for retirement of warrants	(114,825)	—
Proceeds from share-based compensation, net	2,007	9,925
Distributions to noncontrolling interests	(5,154)	(4,141)
Contributions from noncontrolling interests	461	670
Purchase of noncontrolling interests	(4,904)	—
Payments for partner equity plan	(5,743)	(4,494)
Repurchase of common stock	(46,151)	—
Cash dividends paid on common stock	(24,977)	—
Net cash used in financing activities	(140,922)	(248,018)
Effect of exchange rate changes on cash and cash equivalents	4,232	128
Net increase (decrease) in cash, cash equivalents and restricted cash	6,390	(7,333)
Cash, cash equivalents and restricted cash as of the beginning of the period	89,057	110,408
Cash, cash equivalents and restricted cash as of the end of the period	\$ 95,447	\$ 103,075
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$ 18,862	\$ 23,748
Cash paid for income taxes, net of refunds	\$ 17,191	\$ 11,883
Supplemental disclosures of non-cash investing and financing activities:		
Leased assets obtained in exchange for new operating lease liabilities	\$ 26,415	\$ 28,261
Leased assets obtained in exchange for new finance lease liabilities	\$ 2,417	\$ 48
Increase (decrease) in liabilities from the acquisition of property, fixtures and equipment	\$ 2,545	\$ (203)

The accompanying notes are an integral part of these consolidated financial statements.



**BLOOMIN' BRANDS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

1. Description of the Business and Basis of Presentation

*Description of the Business* - Bloomin' Brands ("Bloomin' Brands" or the "Company") owns and operates casual, upscale casual and fine dining restaurants. The Company's restaurant portfolio has four concepts: Outback Steakhouse, Carrabba's Italian Grill, Bonefish Grill and Fleming's Prime Steakhouse & Wine Bar. Additional Outback Steakhouse, Carrabba's Italian Grill and Bonefish Grill restaurants in which the Company has no direct investment are operated under franchise agreements.

*Basis of Presentation* - The accompanying interim unaudited condensed consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles in the United States ("U.S. GAAP") for complete financial statements. In the opinion of the Company, all adjustments necessary for fair financial statement presentation for the periods presented have been included and are of a normal, recurring nature. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 26, 2021.

*Recently Issued Financial Accounting Standards Not Yet Adopted* - In November 2021, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") No. 2021-10, "Government Assistance (Topic 832): Disclosures by Business Entities about Government Assistance" ("ASU No. 2021-10"), which requires financial statement footnote disclosure regarding government assistance accounted for by applying a grant or contribution accounting model by analogy. ASU No. 2021-10 is effective for the Company for the fiscal year ending December 25, 2022. Upon adoption of ASU No. 2021-10 during the fourth quarter of 2022, the Company anticipates government assistance financial statement footnote disclosures within the 2022 Form 10-K, primarily in connection with employee retention credits provided under the Coronavirus, Aid, Relief and Economic Security ("CARES") Act.

Recent accounting guidance not discussed herein is not applicable, did not have, or is not expected to have a material impact to the Company.

*Reclassifications* - The Company reclassified certain items in the accompanying consolidated financial statements for prior periods to be comparable with the classification for the current period, including, but not limited to, presentation of certain items within the condensed consolidated statements of cash flows and certain notes to the consolidated financial statements. These reclassifications had no effect on previously reported net income.

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**
**2. Revenue Recognition**

The following table includes the categories of revenue included in the Company's Consolidated Statements of Operations and Comprehensive (Loss) Income for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
<b>Revenues</b>				
Restaurant sales	\$ 1,108,918	\$ 1,055,227	\$ 2,232,493	\$ 2,034,678
Franchise and other revenues				
Franchise revenues	12,596	12,221	26,002	19,010
Other revenues (1)	3,648	9,918	7,202	11,151
Total Franchise and other revenues	16,244	22,139	33,204	30,161
<b>Total revenues</b>	<b>\$ 1,125,162</b>	<b>\$ 1,077,366</b>	<b>\$ 2,265,697</b>	<b>\$ 2,064,839</b>

- (1) During the thirteen and twenty-six weeks ended June 27, 2021, the Company recognized \$6.3 million of other revenues in connection with favorable court rulings in Brazil regarding the calculation methodology and taxable base of Program of Social Integration ("PIS") and Contribution for the Financing of Social Security ("COFINS") taxes. The amount recognized as a result of the favorable court rulings primarily represents refundable PIS and COFINS taxes for prior years, including accrued interest.

The following tables include the disaggregation of Restaurant sales and franchise revenues, by restaurant concept and major international market, for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED			
	JUNE 26, 2022		JUNE 27, 2021	
	RESTAURANT SALES	FRANCHISE REVENUES	RESTAURANT SALES	FRANCHISE REVENUES
<b>U.S.</b>				
Outback Steakhouse	\$ 573,563	\$ 8,156	\$ 579,096	\$ 8,418
Carrabba's Italian Grill	170,190	797	171,408	665
Bonefish Grill	145,472	173	149,036	174
Fleming's Prime Steakhouse & Wine Bar	93,933	—	88,101	—
Other	2,769	8	2,652	—
U.S. total	985,927	9,134	990,293	9,257
<b>International</b>				
Outback Steakhouse Brazil	100,647	—	43,310	—
Other (1)	22,344	3,462	21,624	2,964
International total	122,991	3,462	64,934	2,964
<b>Total</b>	<b>\$ 1,108,918</b>	<b>\$ 12,596</b>	<b>\$ 1,055,227</b>	<b>\$ 12,221</b>

- (1) Includes Restaurant sales for Company-owned Outback Steakhouse restaurants outside of Brazil and Abbraccio restaurants in Brazil. Franchise revenues primarily includes revenues from franchised Outback Steakhouse restaurants.

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**

(dollars in thousands)	TWENTY-SIX WEEKS ENDED			
	JUNE 26, 2022		JUNE 27, 2021	
	RESTAURANT SALES	FRANCHISE REVENUES	RESTAURANT SALES	FRANCHISE REVENUES
U.S.				
Outback Steakhouse	\$ 1,168,956	\$ 16,615	\$ 1,126,291	\$ 11,374
Carrabba's Italian Grill	345,818	1,458	329,094	1,282
Bonefish Grill	296,888	350	276,010	304
Fleming's Prime Steakhouse & Wine Bar	191,595	—	154,412	—
Other	6,305	13	4,545	—
U.S. total	2,009,562	18,436	1,890,352	12,960
International				
Outback Steakhouse Brazil	185,948	—	104,158	—
Other (1)	36,983	7,566	40,168	6,050
International total	222,931	7,566	144,326	6,050
Total	\$ 2,232,493	\$ 26,002	\$ 2,034,678	\$ 19,010

(1) Includes Restaurant sales for Company-owned Outback Steakhouse restaurants outside of Brazil and Abbraccio restaurants in Brazil. Franchise revenues primarily includes revenues from franchised Outback Steakhouse restaurants.

The following table includes a detail of assets and liabilities from contracts with customers included on the Company's Consolidated Balance Sheets as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022	DECEMBER 26, 2021
Other current assets, net		
Deferred gift card sales commissions	\$ 12,338	\$ 17,793
Unearned revenue		
Deferred gift card revenue	\$ 303,544	\$ 387,945
Deferred loyalty revenue	4,309	9,386
Deferred franchise fees - current	440	443
Other	1,570	1,021
Total unearned revenue	\$ 309,863	\$ 398,795
Other long-term liabilities, net		
Deferred franchise fees - non-current	\$ 4,185	\$ 4,280

The following table is a rollforward of deferred gift card sales commissions for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Balance, beginning of the period	\$ 13,033	\$ 13,502	\$ 17,793	\$ 19,300
Deferred gift card sales commissions amortization	(5,441)	(5,711)	(13,458)	(14,436)
Deferred gift card sales commissions capitalization	5,436	5,297	9,605	8,796
Other	(690)	(540)	(1,602)	(1,112)
Balance, end of the period	\$ 12,338	\$ 12,548	\$ 12,338	\$ 12,548

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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The following table is a rollforward of unearned gift card revenue for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Balance, beginning of the period	\$ 314,974	\$ 306,075	\$ 387,945	\$ 373,048
Gift card sales	65,174	63,921	115,454	108,090
Gift card redemptions	(72,428)	(71,859)	(189,050)	(176,799)
Gift card breakage	(4,176)	(4,182)	(10,805)	(10,384)
Balance, end of the period	\$ 303,544	\$ 293,955	\$ 303,544	\$ 293,955

**3. Impairments and Exit Costs**

The components of Provision for impaired assets and restaurant closings are as follows for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED	TWENTY-SIX WEEKS ENDED
	JUNE 27, 2021	JUNE 27, 2021
Impairment losses		
U.S.	\$ 5,768	\$ 7,174
International	(555)	152
Corporate	209	238
Total impairment losses	5,422	7,564
Restaurant closure benefits		
U.S.	(92)	(34)
International	(153)	(153)
Total restaurant closure benefits	(245)	(187)
Provision for impaired assets and restaurant closings	\$ 5,177	\$ 7,377

Impairment and closure charges during the periods presented resulted primarily from locations identified for closure.

*Annual Goodwill and Intangible Asset Impairment Assessment* - The Company performs its annual assessment for impairment of goodwill and other indefinite-lived intangible assets during its second fiscal quarter. The Company's 2022 and 2021 assessments were qualitative. In connection with these assessments, the Company did not record any impairment charges.

*Accrued Facility Closure and Other Costs Rollforward* - The following table is a rollforward of the Company's closed facility lease liabilities and other accrued costs associated with the closure and restructuring initiatives, for the period indicated:

(dollars in thousands)	TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	
Balance, beginning of the period	\$	8,485
Cash payments		(2,308)
Accretion		304
Adjustments		(323)
Balance, end of the period (1)	\$	6,158

(1) As of June 26, 2022, the Company had exit-related accruals related to certain closure and restructuring initiatives of \$1.6 million recorded in Accrued and other current liabilities and \$4.6 million recorded in Non-current operating lease liabilities on its Consolidated Balance Sheet.

**BLOOMIN' BRANDS, INC.**
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**4. (Loss) Earnings Per Share**

In February 2021, the Company provided the trustee of its convertible senior notes due in 2025 (the "2025 Notes") notice of the Company's irrevocable election to settle the principal portion of the 2025 Notes in cash and any excess in shares. As a result, subsequent to the election, only the amounts in excess of the principal amount are considered in diluted earnings per share. The amount of the 2025 Notes settled in shares of common stock will have a dilutive impact on diluted earnings per share when the average market price of the Company's common stock for a given period exceeds the conversion price, which was initially \$11.89 per share of common stock.

In connection with the offering of the 2025 Notes, the Company entered into warrant transactions (the "Warrant Transactions"), which have a dilutive effect on the Company's common stock to the extent the price of its common stock exceeds the strike price of the Warrant Transactions, which was initially \$16.64.

In connection with dividends paid during the twenty-six weeks ended June 26, 2022, the conversion price of the 2025 Notes decreased to \$11.74 per share of common stock and the strike price of the related warrants decreased to \$16.43 per share of common stock.

The following table presents the computation of basic and diluted (loss) earnings per share for the periods indicated:

(in thousands, except per share data)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Net (loss) income attributable to Bloomin' Brands	\$ (63,635)	\$ 82,545	\$ 11,876	\$ 151,407
Convertible senior notes if-converted method interest adjustment, net of tax (1)	—	—	—	691
Diluted net (loss) income attributable to Bloomin' Brands	\$ (63,635)	\$ 82,545	\$ 11,876	\$ 152,098
Basic weighted average common shares outstanding	88,898	89,075	89,127	88,721
Effect of dilutive securities:				
Stock options	—	1,165	305	937
Nonvested restricted stock units	—	351	192	427
Nonvested performance-based share units	—	—	143	47
Convertible senior notes (1)(2)	—	11,231	8,253	13,212
Warrants (2)	—	7,983	4,025	6,879
Diluted weighted average common shares outstanding	88,898	109,805	102,045	110,223
Basic (loss) earnings per share	\$ (0.72)	\$ 0.93	\$ 0.13	\$ 1.71
Diluted (loss) earnings per share	\$ (0.72)	\$ 0.75	\$ 0.12	\$ 1.38

- (1) Adjustment for interest related to the 2025 Notes weighted for the portion of the period prior to the Company's election under the 2025 Notes indenture to settle the principal portion of the 2025 Notes in cash. Effective with the Company's election, there will be no further numerator adjustments for interest or denominator adjustments for shares required to settle the principal portion.
- (2) During the thirteen weeks ended June 26, 2022, the Company repurchased \$125.0 million of the 2025 Notes and retired the corresponding portion of the related warrants. See Note 8 - *Convertible Senior Notes* for additional details. Due to the Company's net loss during the thirteen weeks ended June 26, 2022, dilutive excess shares and warrants were excluded from the computation of diluted earnings per share as their effect would be antidilutive.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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Share-based compensation-related weighted average securities outstanding not included in the computation of (loss) earnings per share because their effect was antidilutive were as follows, for the periods indicated:

(shares in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Stock options	2,563	—	1,870	682
Nonvested restricted stock units	485	9	299	41
Nonvested performance-based share units	596	465	475	448

**5. Stock-based Compensation Plans**

The Company recognized stock-based compensation expense as follows for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Performance-based share units (1)	\$ 2,840	\$ 7,318	\$ 5,459	\$ 8,787
Restricted stock units	2,027	1,964	3,837	4,330
Stock options	55	469	432	1,334
	<u>\$ 4,922</u>	<u>\$ 9,751</u>	<u>\$ 9,728</u>	<u>\$ 14,451</u>

(1) The thirteen and twenty-six weeks ended June 27, 2021 includes a cumulative life-to-date adjustment for PSUs granted in fiscal years 2019, 2020 and 2021 based on revised Company performance projections of performance criteria set forth in the award agreements.

In February 2022, the Company granted 0.5 million performance-based share units (“PSUs”) subject to final payout modification by a Relative Total Shareholder Return (“Relative TSR”) modifier. This Relative TSR modifier can adjust the final payout outcome by 75%, 100% or 125% of the achieved performance metric, with the overall payout capped at 200% of the annual target grant. These PSUs have a three-year cliff vesting period and their fair value was estimated using the Monte Carlo simulation model.

Assumptions used in the Monte Carlo simulation model and the grant date fair value of PSUs granted were as follows for the periods indicated:

Assumptions:	TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021
Risk-free interest rate (1)	1.64 %	0.20 %
Dividend yield (2)	2.31 %	— %
Volatility (3)	49.11 %	48.45 %
Grant date fair value per unit (4)	\$ 26.10	\$ 29.73

(1) Risk-free interest rate is the U.S. Treasury yield curve in effect as of the grant date for the performance period of the unit.

(2) Dividend yield is the level of dividends expected to be paid on the Company’s common stock over the expected term.

(3) Based on the historical volatility of the Company’s stock over the last seven years.

(4) Represents a premium above the per share value of the Company’s common stock for the Relative TSR modifier as of the grant date of 7.9% and 14.3% for grants during the twenty-six weeks ended June 26, 2022 and June 27, 2021, respectively.

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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The following represents unrecognized stock-based compensation expense and the remaining weighted average vesting period as of June 26, 2022:

	UNRECOGNIZED COMPENSATION EXPENSE (dollars in thousands)	REMAINING WEIGHTED AVERAGE VESTING PERIOD (in years)
Performance-based share units	\$ 18,045	1.7
Restricted stock units	\$ 11,342	1.9

**6. Other Current Assets, Net**

Other current assets, net, consisted of the following as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022	DECEMBER 26, 2021
Prepaid expenses	\$ 28,000	\$ 21,194
Accounts receivable - gift cards, net	15,575	91,248
Accounts receivable - vendors, net	12,284	11,793
Accounts receivable - franchisees, net	1,720	1,701
Accounts receivable - other, net	19,184	18,353
Deferred gift card sales commissions	12,338	17,793
Company-owned life insurance policies	21,501	17,244
Other current assets, net	6,395	5,297
	<u>\$ 116,997</u>	<u>\$ 184,623</u>

**7. Long-term Debt, Net**

Following is a summary of outstanding Long-term debt, net as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022		DECEMBER 26, 2021	
	OUTSTANDING BALANCE	INTEREST RATE	OUTSTANDING BALANCE	INTEREST RATE
Senior Secured Credit Facility:				
Term loan A (1)	\$ —		\$ 195,000	1.60 %
Revolving credit facility (2)	400,000	2.74 %	80,000	3.75 %
Total Senior Secured Credit Facility	<u>400,000</u>		<u>275,000</u>	
2025 Notes (3)	105,000	5.00 %	230,000	5.00 %
2029 Notes	300,000	5.13 %	300,000	5.13 %
Finance lease liabilities	4,228		2,376	
Less: unamortized debt discount and issuance costs (4)	(7,176)		(14,157)	
Less: finance lease interest	(319)		(154)	
Total debt, net	<u>801,733</u>		<u>793,065</u>	
Less: current portion of long-term debt	<u>(1,511)</u>		<u>(10,958)</u>	
Long-term debt, net	<u>\$ 800,222</u>		<u>\$ 782,107</u>	

(1) Interest rate represents the weighted average interest rate as of December 26, 2021.

(2) Interest rate represents the weighted average interest rate as of June 26, 2022 and the base rate option elected in anticipation of impending repayment as of December 26, 2021.

(3) During the thirteen weeks ended June 26, 2022, the Company repurchased \$125.0 million of the 2025 Notes. See Note 8 - *Convertible Senior Notes* for additional details.

(4) In connection with the Amended Credit Agreement and the partial repurchase of the 2025 Notes, \$5.7 million of debt issuance costs were written off during the thirteen weeks ended June 26, 2022. See Note 8 - *Convertible Senior Notes* for additional details.

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*Credit Agreement Amendment* - On April 16, 2021, the Company and its wholly-owned subsidiary OSI Restaurant Partners, LLC (“OSI”), as co-borrowers, entered into the Second Amended and Restated Credit Agreement (the “Credit Agreement”), which provides for senior secured financing of up to \$1.0 billion consisting of a \$200.0 million Term loan A and an \$800.0 million revolving credit facility (the “Senior Secured Credit Facility”), maturing on April 16, 2026.

On April 26, 2022, the Company and OSI entered into the First Amendment to the Second Amended and Restated Credit Agreement and Incremental Amendment (the “Amended Credit Agreement”), which included an increase of the Company’s existing revolving credit facility from \$800.0 million to \$1.0 billion and a transition from London Inter-Bank Offered Rate (“LIBOR”) to Secured Overnight Financing Rate (“SOFR”) as the benchmark rate for purposes of calculating interest under the Senior Secured Credit Facility. At closing, an incremental \$192.5 million was drawn on the revolving credit facility to fully repay the outstanding balance of Term loan A. The total indebtedness of the Company remained unchanged as a result of the Amended Credit Agreement.

Under the Amended Credit Agreement, the Company may elect an interest rate at each reset period based on the Base Rate or Adjusted Term SOFR, plus an applicable spread. The Base Rate option is the highest of: (i) the prime rate of Wells Fargo Bank, National Association, (ii) the federal funds effective rate plus 0.5 of 1.0% or (iii) the Adjusted Term SOFR with a one-month interest period plus 1.0% (the “Base Rate”). The Adjusted Term SOFR option is the 30, 90 or 180-day SOFR, plus a term SOFR adjustment of 0.10%, subject to a 0% floor (the “Adjusted Term SOFR”). The interest rate spreads are as follows:

	<b>BASE RATE ELECTION</b>	<b>ADJUSTED TERM SOFR ELECTION</b>
Revolving credit facility	50 to 150 basis points over the Base Rate	150 to 250 basis points over the Adjusted Term SOFR

The transition to SOFR did not materially impact the interest rate applied to the Company’s borrowings. No other material changes were made to the terms of the Company’s Credit Agreement as a result of the Amended Credit Agreement.

As of June 26, 2022 and December 26, 2021, the Company was in compliance with its debt covenants.

Following is a summary of principal payments of the Company’s total consolidated debt outstanding as of the period indicated:

<b>(dollars in thousands)</b>	<b>JUNE 26, 2022</b>
Year 1	\$ 1,543
Year 2	1,389
Year 3	105,770
Year 4	400,306
Year 5	176
Thereafter	300,044
Total payments	809,228
Less: unamortized debt discount and issuance costs	(7,176)
Less: finance lease interest	(319)
Total principal payments	\$ 801,733

## 8. Convertible Senior Notes

*2025 Notes* - On May 25, 2022, the Company entered into exchange agreements (the “Exchange Agreements”) with certain holders (the “Noteholders”) of the 2025 Notes. The Noteholders agreed to exchange \$125.0 million in



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aggregate principal amount of the Company's outstanding 2025 Notes for \$196.9 million in cash, plus accrued interest, and approximately 2.3 million shares of the Company's common stock (the "2025 Notes Partial Repurchase"). Under the Exchange Agreements, the total amount of cash paid and number of shares of common stock issued by the Company were based upon the volume-weighted average price per share of the Company's common stock during a ten-trading day averaging period ending on June 14, 2022. Upon entering into the Exchange Agreements, the conversion feature related to the 2025 Notes repurchased, as well as the settlements of the related convertible senior note hedges and warrants, were subject to derivative accounting. In connection with the 2025 Notes Partial Repurchase, the Company recognized a loss on extinguishment of debt of \$104.7 million and a loss on fair value adjustment of derivatives, net of \$17.7 million, and recorded a \$48.5 million increase to Additional paid-in capital during the thirteen weeks ended June 26, 2022.

The initial conversion rate applicable to the 2025 Notes was 84.122 shares of common stock per \$1,000 principal amount of 2025 Notes, or a total of approximately 19.348 million shares for the total \$230.0 million principal amount. This initial conversion rate was equivalent to an initial conversion price of approximately \$11.89 per share. In connection with dividends paid during the twenty-six weeks ended June 26, 2022, the conversion rate for the remaining 2025 Notes decreased to approximately \$11.74 per share, which represents 85.185 shares of common stock per \$1,000 principal amount of the 2025 Notes, or a total of approximately 8.944 million shares.

The following table includes the outstanding principal amount and carrying value of the 2025 Notes as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022		DECEMBER 26, 2021	
Long-term debt, net				
Principal	\$	105,000	\$	230,000
Less: debt issuance costs (1)		(2,321)		(5,898)
Net carrying amount	\$	102,679	\$	224,102

(1) Debt issuance costs are amortized to Interest expense, net using the effective interest method over the 2025 Notes' expected life. During the thirteen weeks ended June 26, 2022, the Company wrote off \$2.8 million of debt issuance costs as a result of the 2025 Notes Partial Repurchase.

Following is a summary of interest expense for the 2025 Notes, by component, for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Coupon interest	\$ 2,597	\$ 2,875	\$ 5,472	\$ 5,750
Debt issuance cost amortization	370	386	774	767
Total interest expense (1)	\$ 2,967	\$ 3,261	\$ 6,246	\$ 6,517

(1) The effective rate of the 2025 Notes over their expected life is 5.85%.

Based on the daily closing prices of the Company's stock during the quarter ended June 26, 2022, the remaining holders of the 2025 Notes are eligible to convert their 2025 Notes during the third quarter of 2022.

*Convertible Note Hedge and Warrant Transactions* - In connection with the 2025 Notes Partial Repurchase, the Company entered into partial unwind agreements with certain financial institutions relating to a portion of the convertible note hedge transactions (the "Note Hedge Early Termination Agreements") and a portion of the Warrant Transactions (the "Warrant Early Termination Agreements") that were previously entered into by the Company in connection with the issuance of the 2025 Notes. Upon settlement, the Company received \$131.9 million for the Note Hedge Early Termination Agreements and paid \$114.8 million for the Warrant Early Termination Agreements during the thirteen weeks ended June 26, 2022. In connection with the Note Hedge Early Termination Agreements and the Warrant Early Termination Agreements the Company recorded a \$113.0 million increase and a \$97.6 million decrease, respectively, to Additional paid-in capital during the thirteen weeks ended June 26, 2022.

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The remaining Warrant Transactions have a dilutive effect on the Company's common stock to the extent that the price of its common stock exceeds the strike price of the Warrant Transactions. The strike price was initially \$16.64 per share and is subject to certain adjustments under the terms of the Warrant Transactions. In connection with dividends paid during the twenty-six weeks ended June 26, 2022, the strike price for the remaining Warrant Transactions decreased to \$16.43.

**9. Other Long-term Liabilities, Net**

Other long-term liabilities, net, consisted of the following as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022	DECEMBER 26, 2021
Accrued insurance liability	\$ 29,281	\$ 31,517
Deferred payroll tax liabilities (1)	—	27,302
Executive management deferred compensation obligations	19,098	23,543
Other long-term liabilities	40,111	42,880
	<u>\$ 88,490</u>	<u>\$ 125,242</u>

(1) During the twenty-six weeks ended June 26, 2022, the Company reclassified \$27.3 million of payroll taxes deferred under the CARES Act to current.

**10. Stockholders' Equity**

*Share Repurchases* - On February 8, 2022, the Company's Board of Directors (the "Board") approved a share repurchase program (the "2022 Share Repurchase Program") under which the Company was authorized to repurchase up to \$125.0 million of its outstanding common stock. The 2022 Share Repurchase Program will expire on August 9, 2023. As of June 26, 2022, \$77.5 million remained available for repurchase under the 2022 Share Repurchase Program. Following is a summary of the shares repurchased under the 2022 Share Repurchase Program during fiscal year 2022:

(in thousands, except per share data)	NUMBER OF SHARES	AVERAGE REPURCHASE PRICE PER SHARE	AMOUNT
First fiscal quarter	551	\$ 21.26	\$ 11,702
Second fiscal quarter	1,761	\$ 20.30	35,749
Total common stock repurchases (1)	<u>2,312</u>	<u>\$ 20.53</u>	<u>\$ 47,451</u>

(1) Subsequent to June 26, 2022, the Company repurchased 854 thousand shares of its common stock for \$14.9 million under a Rule 10b5-1 plan through July 28, 2022.

*Dividends* - The Company declared and paid dividends per share during fiscal year 2022 as follows:

(dollars in thousands, except per share data)	DIVIDENDS PER SHARE	AMOUNT
First fiscal quarter	\$ 0.14	\$ 12,559
Second fiscal quarter	0.14	12,418
Total cash dividends declared and paid	<u>\$ 0.28</u>	<u>\$ 24,977</u>

In July 2022, the Board declared a quarterly cash dividend of \$0.14 per share, payable on August 24, 2022 to shareholders of record at the close of business on August 10, 2022.

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*Accumulated Other Comprehensive Loss ("AOCL")* - Following are the components of AOCL as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022	DECEMBER 26, 2021
Foreign currency translation adjustment	\$ (172,257)	\$ (195,480)
Unrealized loss on derivatives, net of tax	(3,797)	(10,509)
Accumulated other comprehensive loss	<u>\$ (176,054)</u>	<u>\$ (205,989)</u>

Following are the components of Other comprehensive income attributable to Bloomin' Brands for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Foreign currency translation adjustment	\$ 11,940	\$ 10,015	\$ 23,223	\$ 3,440
Unrealized (loss) gain on derivatives, net of tax	—	(128)	573	(170)
Reclassification of adjustments for loss on derivatives included in Net (loss) income, net of tax (1)	273	1,514	954	4,517
Impact of terminated interest rate swaps included in Net (loss) income, net of tax (1)	2,164	1,471	5,185	1,471
Total gain on derivatives, net of tax	<u>2,437</u>	<u>2,857</u>	<u>6,712</u>	<u>5,818</u>
Other comprehensive income attributable to Bloomin' Brands	<u>\$ 14,377</u>	<u>\$ 12,872</u>	<u>\$ 29,935</u>	<u>\$ 9,258</u>

(1) See Note 11 - *Derivative Instruments and Hedging Activities* for the tax impact of reclassifications and the terminated swaps.

#### 11. Derivative Instruments and Hedging Activities

*Cash Flow Hedges of Interest Rate Risk* - In October 2018, the Company entered into variable-to-fixed interest rate swap agreements with 12 counterparties to hedge a portion of the cash flows of the Company's variable rate debt. The swap agreements had an aggregate notional amount of \$550.0 million and mature on November 30, 2022. Under the terms of the swap agreements, the Company paid a weighted average fixed rate of 3.04% on the notional amount and received payments from the counterparty based on one-month LIBOR. During 2021, the Company terminated its variable-to-fixed interest rate swap agreements with certain counterparties and as a result, as of December 26, 2021 had interest rate swap agreements remaining with two counterparties for an aggregate notional amount of \$125.0 million.

In connection with the Amended Credit Agreement, on April 26, 2022 the Company terminated its remaining variable-to-fixed interest rate swap agreements. Following these terminations, the unrealized losses related to the terminated swap agreements included in Accumulated other comprehensive loss will be amortized to Interest expense, net during 2022.

The Company's swap agreements were designated and qualified as cash flow hedges, recognized on its Consolidated Balance Sheet at fair value as of December 26, 2021 and classified based on the instruments' maturity dates. As of June 26, 2022, the Company estimated \$5.2 million of interest expense from the terminated swap agreements will be reclassified to Interest expense, net through the November 2022 maturity date of the swaps.

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The following table presents the fair value and classification of the Company's swap agreements, as of the period indicated:

(dollars in thousands)	DECEMBER 26, 2021	CONSOLIDATED BALANCE SHEET CLASSIFICATION
Interest rate swaps - liability (1)	\$ 3,056	Accrued and other current liabilities
Accrued interest	\$ 276	Accrued and other current liabilities

(1) See Note 13 - *Fair Value Measurements* for fair value discussion of the interest rate swaps.

The following table summarizes the effects of the swap agreements on Net (loss) income for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
<b>Interest rate swap agreements:</b>				
Interest rate swap expense recognized in Interest expense, net	\$ (367)	\$ (2,038)	\$ (1,284)	\$ (6,082)
Income tax benefit recognized in Provision for income taxes	94	524	330	1,565
Net effects of interest rate swap agreements	\$ (273)	\$ (1,514)	\$ (954)	\$ (4,517)
<b>Terminated interest rate swap agreements:</b>				
Terminated interest rate swap expense recognized in Interest expense, net	\$ (2,913)	\$ (1,981)	\$ (6,980)	\$ (1,981)
Income tax benefit recognized in Provision for income taxes	749	510	1,795	510
Net effects of terminated interest rate swap agreements	\$ (2,164)	\$ (1,471)	\$ (5,185)	\$ (1,471)
Total net effects on Net (loss) income	\$ (2,437)	\$ (2,985)	\$ (6,139)	\$ (5,988)

## 12. Leases

The following table includes a detail of lease assets and liabilities included on the Company's Consolidated Balance Sheets as of the periods indicated:

(dollars in thousands)	CONSOLIDATED BALANCE SHEET CLASSIFICATION	JUNE 26, 2022	DECEMBER 26, 2021
Operating lease right-of-use assets	Operating lease right-of-use assets	\$ 1,122,317	\$ 1,130,873
Finance lease right-of-use assets (1)	Property, fixtures and equipment, net	3,782	2,074
Total lease assets, net		\$ 1,126,099	\$ 1,132,947
Current operating lease liabilities (2)	Accrued and other current liabilities	\$ 178,817	\$ 177,028
Current finance lease liabilities	Current portion of long-term debt	1,511	958
Non-current operating lease liabilities (2)	Non-current operating lease liabilities	1,168,418	1,178,998
Non-current finance lease liabilities	Long-term debt, net	2,398	1,264
Total lease liabilities		\$ 1,351,144	\$ 1,358,248

(1) Net of accumulated amortization of \$4.1 million and \$3.3 million as of June 26, 2022 and December 26, 2021, respectively.

(2) Excludes current accrued contingent percentage rent of \$4.3 million and \$3.5 million, as of June 26, 2022 and December 26, 2021, respectively, and immaterial current and non-current COVID-19-related deferred rent accruals.

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**

Following is a summary of expenses and income related to leases recognized in the Company's Consolidated Statements of Operations and Comprehensive (Loss) Income for the periods indicated:

(dollars in thousands)	CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME CLASSIFICATION	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
		JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Operating leases (1)	Other restaurant operating	\$ 45,579	\$ 43,763	\$ 90,940	\$ 88,555
Variable lease cost (2)	Other restaurant operating	1,619	731	3,502	1,508
Finance leases:					
Amortization of leased assets	Depreciation and amortization	356	258	693	520
Interest on lease liabilities	Interest expense, net	44	31	76	67
Sublease revenue	Franchise and other revenues	(2,436)	(2,825)	(4,994)	(3,660)
Lease costs, net		\$ 45,162	\$ 41,958	\$ 90,217	\$ 86,990

(1) Excludes rent expense for office facilities and Company-owned closed or subleased properties of \$3.1 million and \$3.2 million for the thirteen weeks ended June 26, 2022 and June 27, 2021, respectively, and \$6.1 million and \$6.7 million for the twenty-six weeks ended June 26, 2022 and June 27, 2021, respectively, which is included in General and administrative expense.

(2) Includes COVID-19-related rent abatements for the thirteen and twenty-six weeks ended June 27, 2021.

The following table is a summary of cash flow impacts to the Company's Consolidated Financial Statements related to its leases for the periods indicated:

(dollars in thousands)	TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021
Cash flows from operating activities:		
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 97,255	\$ 105,323

**13. Fair Value Measurements**

Fair value is the price that would be received for an asset or paid to transfer a liability, or the exit price, in an orderly transaction between market participants on the measurement date. Fair value is categorized into one of the following three levels based on the lowest level of significant input:

Level 1	Unadjusted quoted market prices in active markets for identical assets or liabilities
Level 2	Observable inputs available at measurement date other than quoted prices included in Level 1
Level 3	Unobservable inputs that cannot be corroborated by observable market data

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**

*Fair Value Measurements on a Recurring Basis* - The following table summarizes the Company's financial assets and liabilities measured at fair value by hierarchy level on a recurring basis as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022			DECEMBER 26, 2021		
	TOTAL	LEVEL 1	LEVEL 2	TOTAL	LEVEL 1	LEVEL 2
<b>Assets:</b>						
Cash equivalents:						
Fixed income funds	\$ 13,583	\$ 13,583	\$ —	\$ 6,714	\$ 6,714	\$ —
Money market funds	10,670	10,670	—	9,039	9,039	—
Restricted cash equivalents:						
Money market funds	101	101	—	1,472	1,472	—
Total asset recurring fair value measurements	<u>\$ 24,354</u>	<u>\$ 24,354</u>	<u>\$ —</u>	<u>\$ 17,225</u>	<u>\$ 17,225</u>	<u>\$ —</u>
<b>Liabilities:</b>						
Accrued and other current liabilities:						
Derivative instruments - interest rate swaps	\$ —	\$ —	\$ —	\$ 3,056	\$ —	\$ 3,056
Total liability recurring fair value measurements	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 3,056</u>	<u>\$ —</u>	<u>\$ 3,056</u>

Fair value of each class of financial instrument is determined based on the following:

FINANCIAL INSTRUMENT	METHODS AND ASSUMPTIONS
Fixed income funds and Money market funds	Carrying value approximates fair value because maturities are less than three months.
Derivative instruments	The Company's derivative instruments include interest rate swaps. Fair value measurements are based on the contractual terms of the derivatives and use observable market-based inputs. The interest rate swaps are valued using a discounted cash flow analysis on the expected cash flows of each derivative using observable inputs including interest rate curves and credit spreads. The Company also considers its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. As of December 26, 2021, the Company has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives.

*Fair Value Measurements on a Nonrecurring Basis* - Assets and liabilities that are measured at fair value on a nonrecurring basis relate primarily to property, fixtures and equipment, operating lease right-of-use assets, goodwill and other intangible assets, which are remeasured when carrying value exceeds fair value. Carrying value after impairment approximates fair value. The following tables summarize the Company's assets measured at fair value by hierarchy level on a nonrecurring basis, for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED JUNE 27, 2021	
	REMAINING CARRYING VALUE (1)	TOTAL IMPAIRMENT
Operating lease right-of-use assets	\$ 5,687	\$ 962
Property, fixtures and equipment	8,192	4,460
	<u>\$ 13,879</u>	<u>\$ 5,422</u>

(dollars in thousands)	TWENTY-SIX WEEKS ENDED JUNE 27, 2021	
	REMAINING CARRYING VALUE (1)	TOTAL IMPAIRMENT
Operating lease right-of-use assets	\$ 7,651	\$ 1,512
Property, fixtures and equipment	8,928	6,052
	<u>\$ 16,579</u>	<u>\$ 7,564</u>

(1) All asset carrying values measured using discounted cash flow models (Level 3).

**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**

*Interim Disclosures about Fair Value of Financial Instruments* - The Company's non-derivative financial instruments consist of cash equivalents, accounts receivable, accounts payable and current and long-term debt. The fair values of cash equivalents, accounts receivable and accounts payable approximate their carrying amounts reported on its Consolidated Balance Sheets due to their short duration.

Debt is carried at amortized cost; however, the Company estimates the fair value of debt for disclosure purposes. The following table includes the carrying value and fair value of the Company's debt by hierarchy level as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022		DECEMBER 26, 2021	
	CARRYING VALUE	FAIR VALUE LEVEL 2	CARRYING VALUE	FAIR VALUE LEVEL 2
Senior Secured Credit Facility:				
Term loan A	\$ —	\$ —	\$ 195,000	\$ 190,125
Revolving credit facility	\$ 400,000	\$ 390,000	\$ 80,000	\$ 76,926
2025 Notes	\$ 105,000	\$ 177,031	\$ 230,000	\$ 447,615
2029 Notes	\$ 300,000	\$ 255,000	\$ 300,000	\$ 304,395

**14. Income Taxes**

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
(Loss) income before provision for income taxes	\$ (50,144)	\$ 107,574	\$ 43,479	\$ 183,965
Provision for income taxes	\$ 11,536	\$ 22,688	\$ 27,465	\$ 29,281
Effective income tax rate	(23.0)%	21.1 %	63.2 %	15.9 %

The effective income tax rate for the thirteen weeks ended June 26, 2022 includes the impact of nondeductible losses associated with the 2025 Notes Partial Repurchase which, relative to a pre-tax book loss during the quarter, resulted in a negative effective income tax rate.

The effective income tax rate for the twenty-six weeks ended June 26, 2022 increased by 47.3 percentage points as compared to the twenty-six weeks ended June 27, 2021. The increase was primarily due to the non-deductible losses associated with the 2025 Notes Partial Repurchase recorded during the twenty-six weeks ended June 26, 2022.

On December 28, 2021, the U.S. Treasury and the Internal Revenue Service released final regulations that, among other things, provide guidance on several aspects of the foreign tax credit rules. As part of the guidance issued, these regulations change longstanding foreign tax credit regulations that now make foreign taxes paid to certain countries no longer creditable in the United States. The Company expects that a portion of post-2022 foreign taxes paid will not be creditable in the United States. Furthermore, the impact of these regulations will result in the utilization of existing prior year foreign tax credit carryforwards for which the Company had previously recorded a valuation allowance. The valuation allowance related to the credits expected to be utilized has been released during the thirteen and twenty-six weeks ended June 26, 2022.

The effective income tax rate for the thirteen weeks ended June 26, 2022 was lower than the Company's blended federal and state statutory rate of approximately 26%. The income tax rate includes the impact of nondeductible losses associated with the 2025 Notes Partial Repurchase which, relative to a pre-tax book loss during the quarter, resulted in a negative effective income tax rate.

The effective income tax rate for the twenty-six weeks ended June 26, 2022 was higher than the statutory rate primarily due to the non-deductible losses associated with the 2025 Notes Partial Repurchase recorded during the twenty-six weeks ended June 26, 2022.

**BLOOMIN' BRANDS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**

The effective income tax rates for the thirteen and twenty-six weeks ended June 27, 2021 were lower than the statutory rate primarily due to the benefit of FICA tax credits on certain employees' tips.

**15. Commitments and Contingencies**

*Litigation and Other Matters* - The Company is subject to legal proceedings, claims and liabilities, such as liquor liability, slip and fall cases, wage-and-hour and other employment-related litigation, which arise in the ordinary course of business. A reserve is recorded when it is both: (i) probable that a loss has occurred and (ii) the amount of loss can be reasonably estimated. There may be instances in which an exposure to loss exceeds the recorded reserve. The Company evaluates, on a quarterly basis, developments in legal proceedings that could cause an increase or decrease in the amount of the reserve that has been previously recorded, or a revision to the disclosed estimated range of possible losses, as applicable.

The Company's legal proceedings range from cases brought by a single plaintiff to threatened class actions with many putative class members. While some matters pending against the Company specify the damages claimed by the plaintiff or class, many seek unspecified amounts or are at very early stages of the legal process. Even when the amount of damages claimed against the Company are stated, the claimed amount may be exaggerated, unsupported or unrelated to possible outcomes, and as such, are not meaningful indicators of the Company's potential liability or financial exposure. As a result, some matters have not yet progressed sufficiently through discovery or development of important factual information and legal issues to enable the Company to estimate an amount of loss or a range of possible loss.

The Company recorded reserves of \$8.5 million and \$7.1 million for certain of its outstanding legal proceedings as of June 26, 2022 and December 26, 2021, respectively, within Accrued and other current liabilities and Other long-term liabilities on its Consolidated Balance Sheets. While the Company believes that additional losses beyond these accruals are reasonably possible, it cannot estimate a possible loss contingency or range of reasonably possible loss contingencies beyond these accruals.

The Company intends to defend itself in legal matters. Some of these matters may be covered, at least in part, by insurance if they exceed specified retention or deductible amounts. However, it is possible that claims may be denied by the Company's insurance carriers, the Company may be required by its insurance carriers to contribute to the payment of claims, or the Company's insurance coverage may not continue to be available on acceptable terms or in sufficient amounts. The Company records receivables from third party insurers when recovery has been determined to be probable. The Company believes that the ultimate determination of liability in connection with legal claims pending against the Company, if any, in excess of amounts already provided for such matters in the consolidated financial statements, will not have a material adverse effect on its business, annual results of operations, liquidity or financial position. However, it is possible that the Company's business, results of operations, liquidity, or financial condition could be materially affected in a particular future reporting period by the unfavorable resolution of one or more matters or contingencies during such period.

*Lease Guarantees* - The Company assigned its interest, and is contingently liable, under certain real estate leases. These leases have varying terms, the latest of which expires in 2032. As of June 26, 2022, the undiscounted payments that the Company could be required to make in the event of non-payment by the primary lessees was approximately \$23.0 million. The present value of these potential payments discounted at the Company's incremental borrowing rate as of June 26, 2022 was approximately \$17.5 million. In the event of default, the indemnity clauses in the Company's purchase and sale agreements govern its ability to pursue and recover damages incurred. As of June 26, 2022 and December 26, 2021, the Company's recorded contingent lease liability was \$8.4 million and \$8.7 million, respectively.



**BLOOMIN' BRANDS, INC.**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**
**16. Segment Reporting**

The following is a summary of reporting segments:

REPORTABLE SEGMENT (1)	CONCEPT	GEOGRAPHIC LOCATION
U.S.	Outback Steakhouse Carrabba's Italian Grill Bonefish Grill Fleming's Prime Steakhouse & Wine Bar	United States of America
International	Outback Steakhouse Carrabba's Italian Grill (Abbraccio)	Brazil, Hong Kong/China Brazil

(1) Includes franchise locations.

Segment accounting policies are the same as those described in Note 2 - *Summary of Significant Accounting Policies* in the Company's Annual Report on Form 10-K for the year ended December 26, 2021. Revenues for all segments include only transactions with customers and exclude intersegment revenues. Excluded from Income from operations for U.S. and international are certain legal and corporate costs not directly related to the performance of the segments, most stock-based compensation expenses and certain bonus expenses.

The following table is a summary of Total revenues by segment, for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Total revenues				
U.S.	\$ 998,627	\$ 1,003,058	\$ 2,035,034	\$ 1,907,976
International	126,535	74,308	230,663	156,863
Total revenues	\$ 1,125,162	\$ 1,077,366	\$ 2,265,697	\$ 2,064,839

The following table is a reconciliation of segment income from operations to (Loss) income before provision for income taxes, for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Segment income from operations				
U.S.	\$ 104,620	\$ 165,297	\$ 236,846	\$ 287,032
International	14,126	2,470	23,010	6,007
Total segment income from operations	118,746	167,767	259,856	293,039
Unallocated corporate operating expense	(31,027)	(43,130)	(64,881)	(77,404)
Total income from operations	87,719	124,637	194,975	215,635
Loss on extinguishment and modification of debt	(107,630)	(2,073)	(107,630)	(2,073)
Loss on fair value adjustment of derivatives, net	(17,685)	—	(17,685)	—
Other income, net	—	—	—	21
Interest expense, net	(12,548)	(14,990)	(26,181)	(29,618)
(Loss) income before provision for income taxes	\$ (50,144)	\$ 107,574	\$ 43,479	\$ 183,965

**BLOOMIN' BRANDS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED) - Continued**

The following table is a summary of Depreciation and amortization expense by segment for the periods indicated:

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Depreciation and amortization				
U.S.	\$ 33,544	\$ 33,578	\$ 68,303	\$ 67,223
International	6,019	5,566	11,556	11,286
Corporate	1,694	1,395	3,173	3,256
Total depreciation and amortization	<u>\$ 41,257</u>	<u>\$ 40,539</u>	<u>\$ 83,032</u>	<u>\$ 81,765</u>

**BLOOMIN' BRANDS, INC.****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's discussion and analysis of financial condition and results of operations should be read in conjunction with our unaudited consolidated financial statements and the related notes. Unless the context otherwise indicates, as used in this report, the term the "Company," "we," "us," "our" and other similar terms mean Bloomin' Brands, Inc. and its subsidiaries.

**Cautionary Statement**

This Quarterly Report on Form 10-Q (the "Report") includes statements that express our opinions, expectations, beliefs, plans, objectives, assumptions or projections regarding future events or future results and therefore are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements can generally be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "feels," "seeks," "forecasts," "projects," "intends," "plans," "may," "will," "should," "could" or "would" or, in each case, their negative or other variations or comparable terminology, although not all forward-looking statements are accompanied by such terms. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this Report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industry in which we operate.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Although we base these forward-looking statements on assumptions that we believe are reasonable when made, we caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and industry developments may differ materially from statements made in or suggested by the forward-looking statements contained in this Report. In addition, even if our results of operations, financial condition and liquidity, and industry developments are consistent with the forward-looking statements contained in this Report, those results or developments may not be indicative of results or developments in subsequent periods. Important factors that could cause actual results to differ materially from statements made or suggested by forward-looking statements include, but are not limited to, the following:

- (i) Consumer reactions to public health and food safety issues;
- (ii) The severity, extent and duration of the COVID-19 pandemic, its impacts on our business and results of operations, financial condition and liquidity, including any adverse impact on our stock price and on the other factors listed below, and the responses of domestic and foreign federal, state and local governments to the pandemic;
- (iii) Minimum wage increases, additional mandated employee benefits and fluctuations in the cost and availability of employees;
- (iv) Fluctuations in the price and availability of commodities, including supplier freight charges and restaurant distribution expenses, and other impacts of inflation;
- (v) Our ability to compete in the highly competitive restaurant industry with many well-established competitors and new market entrants;

**BLOOMIN' BRANDS, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**

- (vi) Economic conditions and their effects on consumer confidence and discretionary spending, consumer traffic, the cost and availability of credit and interest rates;
- (vii) Our ability to recruit and retain high-quality leadership, restaurant-level management and team members;
- (viii) Our ability to preserve and grow the reputation and value of our brands, particularly in light of changes in consumer engagement with social media platforms and limited control with respect to the operations of our franchisees;
- (ix) Our ability to protect our information technology systems from interruption or security breach, including cyber security threats, and to protect consumer data and personal employee information;
- (x) Dependence on a limited number of suppliers and distributors to meet our beef, chicken and other major product supply needs;
- (xi) The effects of international economic, political and social conditions and legal systems on our foreign operations and on foreign currency exchange rates;
- (xii) Our ability to comply with governmental laws and regulations, the costs of compliance with such laws and regulations and the effects of changes to applicable laws and regulations, including tax laws and unanticipated liabilities, and the impact of any litigation;
- (xiii) Our ability to effectively respond to changes in patterns of consumer traffic, consumer tastes and dietary habits, including by maintaining relationships with third party delivery apps and services;
- (xiv) Our ability to implement our remodeling, relocation and expansion plans due to uncertainty in locating and acquiring attractive sites on acceptable terms, obtaining required permits and approvals, recruiting and training necessary personnel, obtaining adequate financing and estimating the performance of newly opened, remodeled or relocated restaurants;
- (xv) Seasonal and periodic fluctuations in our results and the effects of significant adverse weather conditions and other disasters or unforeseen events;
- (xvi) The effects of our leverage and restrictive covenants in our various credit facilities on our ability to raise additional capital to fund our operations, to make capital expenditures to invest in new or renovate restaurants and to react to changes in the economy or our industry;
- (xvii) Any impairment in the carrying value of our goodwill or other intangible or long-lived assets and its effect on our financial condition and results of operations; and
- (xviii) Such other factors as discussed in Part I, Item IA. Risk Factors of our Annual Report on Form 10-K for the year ended December 26, 2021.

Given these risks and uncertainties, we caution you not to place undue reliance on these forward-looking statements. Any forward-looking statement that we make in this Report speaks only as of the date of such statement, and we undertake no obligation to update any forward-looking statement or to publicly announce the results of any revision to any of those statements to reflect future events or developments. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless specifically expressed as such, and should only be viewed as historical data.

**BLOOMIN' BRANDS, INC.****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued****Overview**

We are one of the largest casual dining restaurant companies in the world with a portfolio of leading, differentiated restaurant concepts. As of June 26, 2022, we owned and operated 1,169 full-service restaurants and off-premises only kitchens and franchised 332 full-service restaurants and off-premises only kitchens across 47 states, Guam and 15 countries. We have four founder-inspired concepts: Outback Steakhouse, Carrabba's Italian Grill, Bonefish Grill and Fleming's Prime Steakhouse & Wine Bar.

**Financial Highlights**

Our financial highlights for the thirteen weeks ended June 26, 2022 include the following:

- U.S. combined and Outback Steakhouse comparable restaurant sales of (0.4)% and (1.1)%, respectively;
- Increase in Total revenues of 4.4%, as compared to the second quarter of 2021;
- Operating income and restaurant-level operating margins of 7.8% and 15.5%, respectively, as compared to 11.6% and 20.3%, respectively, for the second quarter of 2021;
- Income from operations of \$87.7 million, as compared to \$124.6 million in the second quarter of 2021;
- Loss on extinguishment of debt of \$104.7 million and loss on fair value adjustment of derivatives, net, of \$17.7 million in connection with the 2025 Notes Partial Repurchase; and
- Diluted loss per share of \$(0.72), as compared to diluted earnings per share of \$0.75 for the second quarter of 2021.

**Key Financial Performance Indicators**

Key measures that we use in evaluating our restaurants and assessing our business include the following:

- *Average restaurant unit volumes* — average sales (excluding gift card breakage) per restaurant to measure changes in customer traffic, pricing and development of the brand;
- *Comparable restaurant sales* — year-over-year comparison of the change in sales volumes (excluding gift card breakage) for Company-owned restaurants that are open 18 months or more in order to remove the impact of new restaurant openings in comparing the operations of existing restaurants;
- *System-wide sales* — total restaurant sales volume for all Company-owned and franchise restaurants, regardless of ownership, to interpret the overall health of our brands;
- *Restaurant-level operating margin, Income from operations, Net (loss) income and Diluted (loss) earnings per share* — financial measures utilized to evaluate our operating performance.

Restaurant-level operating margin is widely regarded in the industry as a useful metric to evaluate restaurant-level operating efficiency and performance of ongoing restaurant-level operations, and we use it for these purposes, overall and particularly within our two segments. Our restaurant-level operating margin is expressed as the percentage of our Restaurant sales that Food and beverage costs, Labor and other related expenses and Other restaurant operating expenses (including advertising expenses) represent, in each case as such items are reflected in our Consolidated Statements of Operations and Comprehensive (Loss) Income. The following categories of our revenue and operating expenses are not included in restaurant-level

**BLOOMIN' BRANDS, INC.****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**

operating margin because we do not consider them reflective of operating performance at the restaurant-level within a period:

- (i) Franchise and other revenues which are earned primarily from franchise royalties and other non-food and beverage revenue streams, such as rental and sublease income;
- (ii) Depreciation and amortization which, although substantially all of which is related to restaurant-level assets, represent historical sunk costs rather than cash outlays for the restaurants;
- (iii) General and administrative expense which includes primarily non-restaurant-level costs associated with support of the restaurants and other activities at our corporate offices; and
- (iv) Asset impairment charges and restaurant closing costs which are not reflective of ongoing restaurant performance in a period.

Restaurant-level operating margin excludes various expenses, as discussed above, that are essential to support the operations of our restaurants and may materially impact our Consolidated Statements of Operations and Comprehensive (Loss) Income. As a result, restaurant-level operating margin is not indicative of our consolidated results of operations and is presented exclusively as a supplement to, and not a substitute for, Net (loss) income or Income from operations. In addition, our presentation of restaurant-level operating margin may not be comparable to similarly titled measures used by other companies in our industry;

- *Adjusted restaurant-level operating margin, Adjusted income from operations, Adjusted net income and Adjusted diluted earnings per share* — non-GAAP financial measures utilized to evaluate our operating performance.

We believe that our use of non-GAAP financial measures permits investors to assess the operating performance of our business relative to our performance based on U.S. GAAP results and relative to other companies within the restaurant industry by isolating the effects of certain items that may vary from period to period without correlation to core operating performance or that vary widely among similar companies. However, our inclusion of these adjusted measures should not be construed as an indication that our future results will be unaffected by unusual or infrequent items or that the items for which we have made adjustments are unusual or infrequent or will not recur. We believe that the disclosure of these non-GAAP measures is useful to investors as they form part of the basis for how our management team and Board evaluate our operating performance, allocate resources and administer employee incentive plans.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**
**Selected Operating Data**

The table below presents the number of our full-service restaurants in operation as of the periods indicated:

<b>Number of restaurants (at end of the period):</b>	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
<b>U.S.</b>		
Outback Steakhouse		
Company-owned	563	566
Franchised	130	131
Total	<u>693</u>	<u>697</u>
Carrabba's Italian Grill		
Company-owned	198	199
Franchised	19	20
Total	<u>217</u>	<u>219</u>
Bonefish Grill		
Company-owned	174	179
Franchised	7	7
Total	<u>181</u>	<u>186</u>
Fleming's Prime Steakhouse & Wine Bar		
Company-owned	64	64
Aussie Grill		
Company-owned (1)	5	4
U.S. total	<u>1,160</u>	<u>1,170</u>
<b>International</b>		
Company-owned		
Outback Steakhouse - Brazil (2)	129	113
Other (1)(2)(3)	33	33
Franchised		
Outback Steakhouse - South Korea (1)	77	76
Other (3)	50	55
International total	<u>289</u>	<u>277</u>
<b>System-wide total</b>	<u>1,449</u>	<u>1,447</u>
System-wide total - Company-owned	1,166	1,158
System-wide total - Franchised	283	289

- (1) Previously presented restaurant counts as of June 27, 2021 have been adjusted to exclude off-premises only locations included in the table below.
- (2) The restaurant counts for Brazil, including Abbraccio restaurants within International Company-owned Other, are reported as of May 31, 2022 and 2021, respectively, to correspond with the balance sheet dates of this subsidiary.
- (3) International Company-owned Other included two Aussie Grill locations as of June 26, 2022 and June 27, 2021. International Franchised Other included three Aussie Grill locations as of June 26, 2022 and June 27, 2021.

The table below presents the number of our off-premises only kitchens in operation as of the periods indicated:

<b>Number of kitchens (at end of the period) (1):</b>	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
<b>U.S.</b>		
Company-owned	2	4
<b>International</b>		
Company-owned	1	1
Franchised - South Korea	49	32
<b>System-wide total</b>	<u>52</u>	<u>37</u>

- (1) Excludes virtual concepts that operate out of existing restaurants and sports venue locations.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**
**Results of Operations**

The following table sets forth the percentages of certain items in our Consolidated Statements of Operations in relation to Total revenues or Restaurant sales, for the periods indicated:

	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
<b>Revenues</b>				
Restaurant sales	98.6 %	97.9 %	98.5 %	98.5 %
Franchise and other revenues	1.4	2.1	1.5	1.5
Total revenues	100.0	100.0	100.0	100.0
<b>Costs and expenses</b>				
Food and beverage costs (1)	32.9	29.6	32.4	29.7
Labor and other related (1)	27.8	28.0	27.8	28.0
Other restaurant operating (1)	23.8	22.1	23.4	22.7
Depreciation and amortization	3.7	3.8	3.7	4.0
General and administrative	5.3	6.2	5.2	6.0
Provision for impaired assets and restaurant closings	*	0.5	0.1	0.4
Total costs and expenses	92.2	88.4	91.4	89.6
Income from operations	7.8	11.6	8.6	10.4
Loss on extinguishment and modification of debt	(9.6)	(0.2)	(4.7)	(0.1)
Loss on fair value adjustment of derivatives, net	(1.6)	—	(0.8)	—
Other income, net	—	—	—	*
Interest expense, net	(1.1)	(1.4)	(1.2)	(1.4)
(Loss) income before provision for income taxes	(4.5)	10.0	1.9	8.9
Provision for income taxes	1.0	2.1	1.2	1.4
Net (loss) income	(5.5)	7.9	0.7	7.5
Less: net income attributable to noncontrolling interests	0.2	0.2	0.2	0.2
Net (loss) income attributable to Bloomin' Brands	(5.7)%	7.7 %	0.5 %	7.3 %

(1) As a percentage of Restaurant sales.

\* Less than 1/10<sup>th</sup> of one percent of Total revenues.

**REVENUES**
*Restaurant sales*

Following is a summary of the change in Restaurant sales for the periods indicated:

(dollars in millions)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
For the periods ended June 27, 2021	\$	1,055.2	\$	2,034.7
Change from:				
Comparable restaurant sales (1)		37.8		179.2
Restaurant openings (1)		14.0		26.7
Effect of foreign currency translation		11.7		8.6
Restaurant closures (1)		(9.8)		(16.7)
For the periods ended June 26, 2022	\$	1,108.9	\$	2,232.5

(1) Summation of quarterly changes for restaurant openings, closures and comparable restaurant sales will not total to annual amounts as the restaurants that meet the definition of each will differ each period based on when the restaurant opened or closed.



## BLOOMIN' BRANDS, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued

The increase in Restaurant sales during the thirteen weeks ended June 26, 2022 was primarily due to: (i) higher comparable restaurant sales, primarily in Brazil, (ii) the opening of 42 new restaurants not included in our comparable restaurant sales base and (iii) the effect of foreign currency translation of the Brazilian Real relative to the U.S. dollar. The increase in Restaurant sales was partially offset by the closure of 21 restaurants since March 28, 2021.

The increase in Restaurant sales during the twenty-six weeks ended June 26, 2022 was primarily due to: (i) higher comparable restaurant sales, primarily attributable to increases in average check per person, (ii) the opening of 45 new restaurants not included in our comparable restaurant sales base and (iii) the effect of foreign currency translation of the Brazilian Real relative to the U.S. dollar. The increase in Restaurant sales was partially offset by the closure of 22 restaurants since December 27, 2020.

*Average Restaurant Unit Volumes and Operating Weeks*

Following is a summary of the average restaurant unit volumes and operating weeks, for the periods indicated:

	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Average restaurant unit volumes (weekly):				
U.S.				
Outback Steakhouse	\$ 77,941	\$ 78,201	\$ 79,246	\$ 75,813
Carrabba's Italian Grill	\$ 66,016	\$ 66,258	\$ 66,954	\$ 63,605
Bonefish Grill	\$ 64,113	\$ 63,772	\$ 65,193	\$ 59,014
Fleming's Prime Steakhouse & Wine Bar	\$ 112,900	\$ 105,891	\$ 115,141	\$ 93,204
International				
Outback Steakhouse - Brazil (1)	\$ 61,210	\$ 29,569	\$ 57,645	\$ 36,205
Operating weeks:				
U.S.				
Outback Steakhouse	7,317	7,362	14,637	14,745
Carrabba's Italian Grill	2,578	2,587	5,165	5,174
Bonefish Grill	2,269	2,337	4,554	4,677
Fleming's Prime Steakhouse & Wine Bar	832	832	1,664	1,657
International				
Outback Steakhouse - Brazil	1,644	1,465	3,226	2,877

(1) Translated at average exchange rates of 4.89 and 5.45 for the thirteen weeks ended June 26, 2022 and June 27, 2021, respectively, and 5.15 and 5.36 for the twenty-six weeks ended June 26, 2022 and June 27, 2021, respectively.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**
*Comparable Restaurant Sales, Traffic and Average Check Per Person (Decreases) Increases*

Following is a summary of comparable restaurant sales, traffic and average check per person (decreases) increases for the periods indicated:

	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
<b>Year over year percentage change:</b>				
Comparable restaurant sales (stores open 18 months or more):				
U.S. (1)				
Outback Steakhouse	(1.1)%	65.8 %	3.9 %	28.8 %
Carrabba's Italian Grill	(1.0)%	84.3 %	5.0 %	38.4 %
Bonefish Grill	(1.1)%	141.2 %	9.2 %	43.5 %
Fleming's Prime Steakhouse & Wine Bar	6.0 %	182.6 %	23.1 %	55.6 %
Combined U.S.	(0.4)%	84.6 %	6.4 %	34.4 %
International				
Outback Steakhouse - Brazil (2)	95.7 %	78.8 %	61.1 %	2.7 %
<b>Traffic:</b>				
U.S.				
Outback Steakhouse	(8.7)%	51.4 %	(5.0)%	21.9 %
Carrabba's Italian Grill	(7.5)%	57.2 %	(2.5)%	27.0 %
Bonefish Grill	(8.6)%	52.4 %	(1.0)%	22.4 %
Fleming's Prime Steakhouse & Wine Bar	(2.9)%	97.0 %	11.1 %	33.5 %
Combined U.S.	(8.3)%	53.6 %	(3.5)%	23.2 %
International				
Outback Steakhouse - Brazil	57.8 %	63.0 %	42.0 %	8.9 %
<b>Average check per person (3):</b>				
U.S.				
Outback Steakhouse	7.6 %	14.4 %	8.9 %	6.9 %
Carrabba's Italian Grill	6.5 %	27.1 %	7.5 %	11.4 %
Bonefish Grill	7.5 %	88.8 %	10.2 %	21.1 %
Fleming's Prime Steakhouse & Wine Bar	8.9 %	85.6 %	12.0 %	22.1 %
Combined U.S.	7.9 %	31.0 %	9.9 %	11.2 %
International				
Outback Steakhouse - Brazil	37.3 %	22.2 %	19.2 %	(4.5)%

- (1) Relocated restaurants closed more than 60 days are excluded from comparable restaurant sales until at least 18 months after reopening.  
(2) Excludes the effect of fluctuations in foreign currency rates. Includes trading day impact from calendar period reporting.  
(3) Average check per person includes the impact of menu pricing changes, product mix and discounts.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
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*Franchise and other revenues*

(dollars in millions)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Franchise revenues	\$ 12.6	\$ 12.2	\$ 26.0	\$ 19.0
Other revenues (1)	3.6	9.9	7.2	11.2
Franchise and other revenues	\$ 16.2	\$ 22.1	\$ 33.2	\$ 30.2

(1) During the thirteen and twenty-six weeks ended June 27, 2021, we recognized \$6.3 million of other revenues in connection with favorable court rulings in Brazil regarding the calculation methodology and taxable base of PIS and COFINS taxes. The amount recognized as a result of the favorable court rulings primarily represents refundable PIS and COFINS taxes for prior years, including accrued interest.

**COSTS AND EXPENSES**
*Food and beverage costs*

(dollars in millions)	THIRTEEN WEEKS ENDED			TWENTY-SIX WEEKS ENDED		
	JUNE 26, 2022	JUNE 27, 2021	CHANGE	JUNE 26, 2022	JUNE 27, 2021	CHANGE
Food and beverage costs	\$ 364.5	\$ 312.1		\$ 723.8	\$ 604.0	
% of Restaurant sales	32.9 %	29.6 %	3.3 %	32.4 %	29.7 %	2.7 %

Food and beverage costs increased as a percentage of Restaurant sales during the thirteen weeks ended June 26, 2022 as compared to the thirteen weeks ended June 27, 2021 primarily due to 4.9% from commodity inflation, partially offset by a decrease as a percentage of Restaurant sales of 1.6% from increases in average check per person, primarily driven by an increase in menu pricing.

Food and beverage costs increased as a percentage of Restaurant sales during the twenty-six weeks ended June 26, 2022 as compared to the twenty-six weeks ended June 27, 2021 primarily due to 4.2% from commodity inflation, partially offset by a decrease as a percentage of Restaurant sales of 1.5% from increases in average check per person, primarily driven by an increase in menu pricing.

In aggregate, our menu pricing increases during 2022 are behind our current level of commodity inflation.

*Labor and other related expenses*

(dollars in millions)	THIRTEEN WEEKS ENDED			TWENTY-SIX WEEKS ENDED		
	JUNE 26, 2022	JUNE 27, 2021	CHANGE	JUNE 26, 2022	JUNE 27, 2021	CHANGE
Labor and other related	\$ 308.8	\$ 295.0		\$ 621.3	\$ 569.6	
% of Restaurant sales	27.8 %	28.0 %	(0.2)%	27.8 %	28.0 %	(0.2)%

Labor and other related expenses decreased as a percentage of Restaurant sales during the thirteen weeks ended June 26, 2022 as compared to the thirteen weeks ended June 27, 2021 primarily due to: (i) 2.3% from leveraging increased restaurant sales due to the net benefit of lapping the impact of COVID-19, primarily in Brazil, and increases in average check per person and (ii) 0.5% from the impact of certain cost saving initiatives. These decreases were partially offset by an increase as a percentage of Restaurant sales of 2.9% from higher labor costs primarily due to wage rate inflation.

Labor and other related expenses decreased as a percentage of Restaurant sales during the twenty-six weeks ended June 26, 2022 as compared to the twenty-six weeks ended June 27, 2021 primarily due to: (i) 2.1% from leveraging increased restaurant sales due to increases in average check per person and the net benefit of lapping the impact of COVID-19, primarily in Brazil, and (ii) 0.4% from the impact of certain cost saving initiatives. These decreases

**BLOOMIN' BRANDS, INC.**
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were partially offset by an increase as a percentage of Restaurant sales of 2.5% from higher labor cost primarily due to wage rate inflation.

*Other restaurant operating expenses*

(dollars in millions)	THIRTEEN WEEKS ENDED			TWENTY-SIX WEEKS ENDED		
	JUNE 26, 2022	JUNE 27, 2021	CHANGE	JUNE 26, 2022	JUNE 27, 2021	CHANGE
Other restaurant operating	\$ 263.5	\$ 233.5		\$ 522.6	\$ 462.7	
% of Restaurant sales	23.8 %	22.1 %	1.7 %	23.4 %	22.7 %	0.7 %

Other restaurant operating expenses increased as a percentage of Restaurant sales during the thirteen weeks ended June 26, 2022 as compared to the thirteen weeks ended June 27, 2021 primarily due to 2.4% from higher operating expenses including utilities, primarily due to inflation, and 0.6% from higher advertising expense, partially offset by a decrease as a percentage of Restaurant sales of 1.5% from leveraging increased restaurant sales due to the net benefit of lapping the impact of COVID-19, primarily in Brazil, and increases in average check per person.

Other restaurant operating expenses increased as a percentage of Restaurant sales during the twenty-six weeks ended June 26, 2022 as compared to the twenty-six weeks ended June 27, 2021 primarily due to 1.9% from higher operating expenses including utilities, primarily due to inflation, and 0.6% from higher advertising expense, partially offset by a decrease as a percentage of Restaurant sales of 1.9% from leveraging increased restaurant sales due to increases in average check per person and the net benefit of lapping the impact of COVID-19, primarily in Brazil.

*General and administrative*

General and administrative expense includes salaries and benefits, management incentive programs, related payroll tax and benefits, other employee-related costs and professional services. Following is a summary of the change in General and administrative expense for the periods indicated:

(dollars in millions)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
For the periods ended June 27, 2021	\$	66.5	\$	123.7
Change from:				
Incentive compensation		(6.1)		(7.6)
Employee stock-based compensation		(4.8)		(4.7)
Compensation, benefits and payroll tax		2.3		3.7
Travel and entertainment		1.4		3.0
Other		(0.1)		(0.2)
For the periods ended June 26, 2022	\$	59.2	\$	117.9

*Provision for impaired assets and restaurant closings*

(dollars in millions)	THIRTEEN WEEKS ENDED			TWENTY-SIX WEEKS ENDED		
	JUNE 26, 2022	JUNE 27, 2021	CHANGE	JUNE 26, 2022	JUNE 27, 2021	CHANGE
Provision for impaired assets and restaurant closings	\$ 0.2	\$ 5.2	\$ (5.0)	\$ 2.0	\$ 7.4	\$ (5.4)

Impairment and closure charges during the periods presented resulted primarily from locations identified for closure.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
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*Income from operations*

(dollars in millions)	THIRTEEN WEEKS ENDED			CHANGE	TWENTY-SIX WEEKS ENDED		
	JUNE 26, 2022	JUNE 27, 2021			JUNE 26, 2022	JUNE 27, 2021	CHANGE
Income from operations	\$ 87.7	\$ 124.6	\$ (36.9)	\$ 195.0	\$ 215.6	\$ (20.6)	
% of Total revenues	7.8 %	11.6 %	(3.8)%	8.6 %	10.4 %	(1.8)%	

The decrease in Income from operations generated during the thirteen weeks ended June 26, 2022 as compared to the thirteen weeks ended June 27, 2021 was primarily due to: (i) commodity inflation, (ii) higher operating expenses including utilities, (iii) higher labor costs primarily due to wage rate inflation, (iv) higher advertising expense and (v) the impact of favorable court rulings in Brazil related to value-added taxes recorded in other revenues during 2021. These decreases were partially offset by: (i) increases in average check per person, (ii) the net benefit of lapping the impact of COVID-19 in Brazil, (iii) lower incentive compensation and (iv) the impact of certain cost saving initiatives.

The decrease in Income from operations generated during the twenty-six weeks ended June 26, 2022 as compared to the twenty-six weeks ended June 27, 2021 was primarily due to: (i) commodity inflation, (ii) higher labor costs primarily due to wage rate inflation, (iii) higher operating expenses including utilities and (iv) higher advertising expense. These decreases were partially offset by: (i) increases in average check per person, (ii) the net benefit of lapping the impact of COVID-19 in Brazil and (iii) the impact of certain cost saving initiatives.

*Loss on extinguishment and modification of debt and Loss on fair value adjustment of derivatives, net*

In connection with the 2025 Notes Partial Repurchase, we recognized a loss on extinguishment of debt of \$104.7 million and a loss on fair value adjustment of derivatives, net, of \$17.7 million during the thirteen weeks ended June 26, 2022.

See Note 8 - *Convertible Senior Notes* of the Notes to Consolidated Financial Statements for further information.

*Provision for income taxes*

	THIRTEEN WEEKS ENDED			CHANGE	TWENTY-SIX WEEKS ENDED		
	JUNE 26, 2022	JUNE 27, 2021			JUNE 26, 2022	JUNE 27, 2021	CHANGE
Effective income tax rate	(23.0)%	21.1 %	(44.1)%	63.2 %	15.9 %	47.3 %	

The effective income tax rate for the thirteen weeks ended June 26, 2022 includes the impact of nondeductible losses associated with the 2025 Notes Partial Repurchase which, relative to a pre-tax book loss during the quarter, resulted in a negative effective income tax rate.

The effective income tax rate for the twenty-six weeks ended June 26, 2022 increased by 47.3 percentage points as compared to the twenty-six weeks ended June 27, 2021. The increase was primarily due to the non-deductible losses associated with the 2025 Notes Partial Repurchase recorded during the twenty-six weeks ended June 26, 2022.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
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**SEGMENT PERFORMANCE**

The following is a summary of reporting segments:

REPORTABLE SEGMENT (1)	CONCEPT	GEOGRAPHIC LOCATION
U.S.	Outback Steakhouse Carrabba's Italian Grill Bonefish Grill Fleming's Prime Steakhouse & Wine Bar	United States of America
International	Outback Steakhouse Carrabba's Italian Grill (Abbraccio)	Brazil, Hong Kong/China Brazil

(1) Includes franchise locations.

Revenues for both segments include only transactions with customers and exclude intersegment revenues. Excluded from Income from operations for U.S. and international are certain legal and corporate costs not directly related to the performance of the segments, most stock-based compensation expenses and certain bonus expenses.

Refer to Note 16 - *Segment Reporting* of the Notes to Consolidated Financial Statements for reconciliations of segment income from operations to the consolidated operating results.

Restaurant-level operating margin is widely regarded in the industry as a useful metric to evaluate restaurant-level operating efficiency and performance of ongoing restaurant-level operations, and we use it for these purposes, overall and particularly within our two segments. See the *Overview-Key Financial Performance Indicators* and *Non-GAAP Financial Measures* sections of Management's Discussion and Analysis of Financial Condition and Results of Operations for additional details regarding the calculation of restaurant-level operating margin.

**U.S. Segment**

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Revenues				
Restaurant sales	\$ 985,927	\$ 990,293	\$ 2,009,562	\$ 1,890,352
Franchise and other revenues	12,700	12,765	25,472	17,624
Total revenues	\$ 998,627	\$ 1,003,058	\$ 2,035,034	\$ 1,907,976
Restaurant-level operating margin	15.1 %	21.7 %	16.3 %	20.5 %
Income from operations	\$ 104,620	\$ 165,297	\$ 236,846	\$ 287,032
Operating income margin	10.5 %	16.5 %	11.6 %	15.0 %

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**
*Restaurant sales*

Following is a summary of the change in U.S. segment Restaurant sales for the periods indicated:

(dollars in millions)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED (1)	
For the periods ended June 27, 2021	\$	990.3	\$	1,890.4
Change from:				
Restaurant closures		(9.8)		(16.7)
Comparable restaurant sales		(1.3)		122.2
Restaurant openings		6.7		13.7
For the periods ended June 26, 2022	\$	985.9	\$	2,009.6

(1) Summation of quarterly changes will not total to annual amounts as the restaurants that meet the definition of each change category will differ each period based on when the restaurant opened or closed.

The decrease in U.S. Restaurant sales during the thirteen weeks ended June 26, 2022 was primarily due to the closure of 21 restaurants since March 28, 2021, partially offset by the opening of 14 new restaurants not included in our comparable restaurant sales base.

The increase in U.S. Restaurant sales during the twenty-six weeks ended June 26, 2022 was primarily due to: (i) higher comparable restaurant sales, primarily attributable to increases in average check per person and (ii) the opening of 15 new restaurants not included in our comparable restaurant sales base. The increase in U.S. Restaurant sales was partially offset by the closure of 22 restaurants since December 27, 2020.

*Income from operations*

The decrease in U.S. Income from operations generated during the thirteen and twenty-six weeks ended June 26, 2022 as compared to the thirteen and twenty-six weeks ended June 27, 2021 was primarily due to: (i) commodity inflation, (ii) higher labor cost primarily due to wage rate inflation, (iii) higher operating expenses including utilities and (iv) higher advertising expense. These decreases were partially offset by: (i) increases in average check per person and (ii) the impact of certain cost saving initiatives.

**International Segment**

(dollars in thousands)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Revenues				
Restaurant sales	\$ 122,991	\$ 64,934	\$ 222,931	\$ 144,326
Franchise and other revenues	3,544	9,374	7,732	12,537
Total revenues	\$ 126,535	\$ 74,308	\$ 230,663	\$ 156,863
Restaurant-level operating margin	17.8 %	3.2 %	17.4 %	9.3 %
Income from operations	\$ 14,126	\$ 2,470	\$ 23,010	\$ 6,007
Operating income margin	11.2 %	3.3 %	10.0 %	3.8 %

## BLOOMIN' BRANDS, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued*Restaurant sales*

Following is a summary of the change in international segment Restaurant sales for the periods indicated:

(dollars in millions)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
For the periods ended June 27, 2021	\$	64.9	\$	144.3
Change from:				
Comparable restaurant sales (1)		39.1		57.0
Effect of foreign currency translation		11.7		8.6
Restaurant openings (1)		7.3		13.0
For the periods ended June 26, 2022	\$	123.0	\$	222.9

(1) Summation of quarterly changes for restaurant openings and comparable restaurant sales will not total to annual amounts as the restaurants that meet the definition of each will differ each period based on when the restaurant opened.

The increase in international Restaurant sales during the thirteen weeks ended June 26, 2022 was primarily due to: (i) higher comparable restaurant sales in Brazil, (ii) the effect of foreign currency translation of the Brazilian Real relative to the U.S. dollar and (iii) the opening of 28 new restaurants not included in our comparable restaurant sales base.

The increase in international Restaurant sales during the twenty-six weeks ended June 26, 2022 was primarily due to: (i) higher comparable restaurant sales in Brazil, (ii) the opening of 30 new restaurants not included in our comparable restaurant sales base and (iii) the effect of foreign currency translation of the Brazilian Real relative to the U.S. dollar.

*Income from operations*

The increase in international Income from operations generated during the thirteen and twenty-six weeks ended June 26, 2022 as compared to the thirteen and twenty-six weeks ended June 27, 2021 was primarily due to an increase in restaurant-level operating margin, which includes: (i) the recovery of in-restaurant dining in Brazil and the net impact of the COVID-19 pandemic during 2021, and (ii) increases in average check per person, partially offset by commodity inflation. The increase from international restaurant-level operating margin was partially offset by the impact of favorable court rulings in Brazil related to value-added taxes recorded in other revenues during 2021.



**BLOOMIN' BRANDS, INC.**
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**Non-GAAP Financial Measures**

*Restaurant-level operating margin* - The following tables reconcile consolidated and segment Income from operations and the corresponding margins to restaurant-level operating income and the corresponding margins for the periods indicated:

<b>Consolidated</b> (dollars in thousands)	<b>THIRTEEN WEEKS ENDED</b>		<b>TWENTY-SIX WEEKS ENDED</b>	
	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
Income from operations	\$ 87,719	\$ 124,637	\$ 194,975	\$ 215,635
<i>Operating income margin</i>	7.8 %	11.6 %	8.6 %	10.4 %
Less:				
Franchise and other revenues	16,244	22,139	33,204	30,161
Plus:				
Depreciation and amortization	41,257	40,539	83,032	81,765
General and administrative	59,246	66,462	117,920	123,710
Provision for impaired assets and restaurant closings	193	5,177	2,032	7,377
Restaurant-level operating income	\$ 172,171	\$ 214,676	\$ 364,755	\$ 398,326
<i>Restaurant-level operating margin</i>	15.5 %	20.3 %	16.3 %	19.6 %
<b>U.S.</b> (dollars in thousands)				
	<b>THIRTEEN WEEKS ENDED</b>		<b>TWENTY-SIX WEEKS ENDED</b>	
	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
Income from operations	\$ 104,620	\$ 165,297	\$ 236,846	\$ 287,032
<i>Operating income margin</i>	10.5 %	16.5 %	11.6 %	15.0 %
Less:				
Franchise and other revenues	12,700	12,765	25,472	17,624
Plus:				
Depreciation and amortization	33,545	33,579	68,303	67,224
General and administrative	23,648	22,953	47,093	44,045
Provision for impaired assets and restaurant closings	191	5,676	249	7,139
Restaurant-level operating income	\$ 149,304	\$ 214,740	\$ 327,019	\$ 387,816
<i>Restaurant-level operating margin</i>	15.1 %	21.7 %	16.3 %	20.5 %
<b>International</b> (dollars in thousands)				
	<b>THIRTEEN WEEKS ENDED</b>		<b>TWENTY-SIX WEEKS ENDED</b>	
	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
Income from operations	\$ 14,126	\$ 2,470	\$ 23,010	\$ 6,007
<i>Operating income margin</i>	11.2 %	3.3 %	10.0 %	3.8 %
Less:				
Franchise and other revenues	3,544	9,374	7,732	12,537
Plus:				
Depreciation and amortization	6,020	5,565	11,556	11,285
General and administrative	5,331	4,116	10,259	8,721
Provision for impaired assets and restaurant closings	—	(708)	1,775	(1)
Restaurant-level operating income	\$ 21,933	\$ 2,069	\$ 38,868	\$ 13,475
<i>Restaurant-level operating margin</i>	17.8 %	3.2 %	17.4 %	9.3 %

**BLOOMIN' BRANDS, INC.****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**

The following tables present the percentages of certain operating cost financial statement line items in relation to Restaurant sales for the periods indicated:

	<b>THIRTEEN WEEKS ENDED</b>	
	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
Restaurant sales	100.0 %	100.0 %
Food and beverage costs	32.9 %	29.6 %
Labor and other related	27.8 %	28.0 %
Other restaurant operating	23.8 %	22.1 %
Restaurant-level operating margin	15.5 %	20.3 %

	<b>TWENTY-SIX WEEKS ENDED</b>	
	<b>JUNE 26, 2022</b>	<b>JUNE 27, 2021</b>
Restaurant sales	100.0 %	100.0 %
Food and beverage costs	32.4 %	29.7 %
Labor and other related	27.8 %	28.0 %
Other restaurant operating	23.4 %	22.7 %
Restaurant-level operating margin	16.3 %	19.6 %

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**
*Adjusted income from operations, Adjusted net income and Adjusted diluted earnings per share*

(in thousands, except per share data)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
Income from operations	\$ 87,719	\$ 124,637	\$ 194,975	\$ 215,635
Operating income margin	7.8 %	11.6 %	8.6 %	10.4 %
Adjustments:				
Legal and other matters (1)	—	(6,337)	—	(6,337)
Total income from operations adjustments	—	(6,337)	—	(6,337)
Adjusted income from operations	\$ 87,719	\$ 118,300	\$ 194,975	\$ 209,298
Adjusted operating income margin	7.8 %	11.0 %	8.6 %	10.2 %
Diluted net (loss) income attributable to Bloomin' Brands	\$ (63,635)	\$ 82,545	\$ 11,876	\$ 152,098
Convertible senior notes if-converted method interest adjustment, net of tax (2)	—	—	—	691
Net (loss) income attributable to Bloomin' Brands	(63,635)	82,545	11,876	151,407
Adjustments:				
Income from operations adjustments	—	(6,337)	—	(6,337)
Loss on extinguishment and modification of debt (3)	107,630	2,073	107,630	2,073
Loss on fair value adjustment of derivatives, net (4)	17,685	—	17,685	—
Total adjustments, before income taxes	125,315	(4,264)	125,315	(4,264)
Adjustment to provision for income taxes (5)	1,322	1,243	1,322	1,243
Net adjustments	126,637	(3,021)	126,637	(3,021)
Adjusted net income	\$ 63,002	\$ 79,524	\$ 138,513	\$ 148,386
Diluted (loss) earnings per share (6)	\$ (0.72)	\$ 0.75	\$ 0.12	\$ 1.38
Adjusted diluted earnings per share (7)	\$ 0.68	\$ 0.81	\$ 1.48	\$ 1.53
Diluted weighted average common shares outstanding (6)	88,898	109,805	102,045	110,223
Adjusted diluted weighted average common shares outstanding (7)	92,863	98,574	93,792	97,011

- (1) The thirteen and twenty-six weeks ended June 27, 2021 include the recognition of recoverable PIS and COFINS taxes, including accrued interest, within other revenues as a result of favorable court rulings in Brazil during the second quarter of 2021.
- (2) Adjustment for interest expense related to the 2025 Notes weighted for the portion of the period prior to our election under the 2025 Notes indenture to settle the principal portion of the 2025 Notes in cash.
- (3) The thirteen and twenty-six weeks ended June 26, 2022 include losses in connection with the 2025 Notes Partial Repurchase and Amended Credit Agreement. See Note 8 - *Convertible Senior Notes* and Note 7 - *Long-term Debt, Net*, respectively, of the Notes to Consolidated Financial Statements for additional details.
- (4) Fair value adjustments to the conversion feature of the 2025 Notes repurchased, as well as the settlements of the related convertible senior note hedges and warrants in connection with the 2025 Notes Partial Repurchase. See Note 8 - *Convertible Senior Notes* of the Notes to Consolidated Financial Statements for additional details.
- (5) Income tax effect of the adjustments for the periods presented. For the thirteen and twenty-six weeks ended June 26, 2022, the primary difference between the GAAP and adjusted effective income tax rates relate to certain non-deductible losses and other tax costs associated with the 2025 Notes Partial Repurchase.
- (6) Due to the GAAP net loss, the effect of dilutive securities was excluded from the calculation of GAAP diluted loss per share for the thirteen weeks ended June 26, 2022.
- (7) Adjusted diluted weighted average common shares outstanding was calculated excluding the dilutive effect of 7,774 and 11,231 shares for the thirteen weeks ended June 26, 2022 and June 27, 2021, respectively, and 8,253 and 10,442 shares for the twenty-six weeks ended June 26, 2022 and June 27, 2021, respectively, to be issued upon conversion of the 2025 Notes to satisfy the amount in excess of the principal since our convertible note hedge offsets the dilutive impact of the shares underlying the 2025 Notes. For the twenty-six weeks ended June 27, 2021, adjusted diluted weighted average common shares outstanding was also calculated assuming our February 2021 election to settle the principal portion of the 2025 Notes in cash was in effect for the entire period. For adjusted diluted earnings per share, the calculation includes 3,965 dilutive shares for the thirteen weeks ended June 26, 2022, primarily related to outstanding warrants.

**BLOOMIN' BRANDS, INC.****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**

*System-Wide Sales* - System-wide sales is a non-GAAP financial measure that includes sales of all restaurants operating under our brand names, whether we own them or not. Management uses this information to make decisions about future plans for the development of additional restaurants and new concepts, as well as evaluation of current operations. System-wide sales comprise sales of Company-owned and franchised restaurants. For a summary of sales of Company-owned restaurants, refer to Note 2 - *Revenue Recognition* of the Notes to Consolidated Financial Statements.

The following table provides a summary of sales of franchised restaurants for the periods indicated, which are not included in our consolidated financial results. Franchise sales within this table do not represent our sales and are presented only as an indicator of changes in the restaurant system, which management believes is important information regarding the health of our restaurant concepts and in determining our royalties and/or service fees.

(dollars in millions)	THIRTEEN WEEKS ENDED		TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021	JUNE 26, 2022	JUNE 27, 2021
U.S.				
Outback Steakhouse	\$ 129	\$ 119	\$ 258	\$ 211
Carrabba's Italian Grill	13	12	25	22
Bonefish Grill	3	3	6	5
U.S. total	145	134	289	238
International				
Outback Steakhouse - South Korea	65	72	143	146
Other	28	27	62	51
International total	93	99	205	197
Total franchise sales (1)	\$ 238	\$ 233	\$ 494	\$ 435

(1) Franchise sales are not included in Total revenues in the Consolidated Statements of Operations and Comprehensive (Loss) Income.

**Liquidity and Capital Resources****Cash and Cash Equivalents**

As of June 26, 2022, we had \$95.3 million in cash and cash equivalents, of which \$41.8 million was held by foreign affiliates. The international jurisdictions in which we have significant cash do not have any known restrictions that would prohibit repatriation.

As of June 26, 2022, we had aggregate accumulated foreign earnings of approximately \$37.9 million. This amount consisted primarily of historical earnings from 2017 and prior that were previously taxed in the U.S. under the 2017 Tax Cuts and Jobs Act and post-2017 foreign earnings, which we may repatriate to the U.S. without additional material U.S. federal income tax. These amounts are not considered indefinitely reinvested in our foreign subsidiaries.

**BLOOMIN' BRANDS, INC.**
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**
Borrowing Capacity and Debt Service

*Credit Facilities* - Following is a summary of our outstanding credit facilities as of the dates indicated and principal payments and debt issuance during the period indicated:

(dollars in thousands)	SENIOR SECURED CREDIT FACILITY				TOTAL CREDIT FACILITIES
	TERM LOAN A	REVOLVING FACILITY	2025 NOTES	2029 NOTES	
Balance as of December 26, 2021	\$ 195,000	\$ 80,000	\$ 230,000	\$ 300,000	\$ 805,000
2022 new debt	—	624,500	—	—	624,500
2022 payments	(195,000)	(304,500)	(125,000)	—	(624,500)
Balance as of June 26, 2022	\$ —	\$ 400,000	\$ 105,000	\$ 300,000	\$ 805,000
Interest rates, as of June 26, 2022 (1)		2.74 %	5.00 %	5.13 %	
Principal maturity date		April 2026	May 2025	April 2029	

(1) Interest rate for revolving credit facility represents the weighted average interest rate as of June 26, 2022.

As of June 26, 2022, we had \$580.0 million in available unused borrowing capacity under our revolving credit facility, net of letters of credit of \$20.0 million.

*Credit Agreement Amendment* - On April 26, 2022, we and OSI entered into the Amended Credit Agreement, which included an increase of our existing revolving credit facility from \$800.0 million to \$1.0 billion and a transition from LIBOR to SOFR as the benchmark rate for purposes of calculating interest under the Senior Secured Credit Facility. At closing, an incremental \$192.5 million was drawn on the revolving credit facility to fully repay the outstanding balance of Term loan A. Our total indebtedness remained unchanged as a result of the Amended Credit Agreement. The transition to SOFR did not materially impact the interest rate applied to our borrowings.

See Note 7 - *Long-term Debt, Net* of the Notes to Consolidated Financial Statements for additional details regarding the Amended Credit Agreement.

Our Amended Credit Agreement contains various financial and non-financial covenants. A violation of these covenants could negatively impact our liquidity by restricting our ability to borrow under the revolving credit facility and cause an acceleration of the amounts due under the credit facilities. See Note 13 - *Long-term Debt, Net* in our Annual Report on Form 10-K for the year ended December 26, 2021 for further information.

As of June 26, 2022 and December 26, 2021, we were in compliance with our debt covenants. We believe that we will remain in compliance with our debt covenants during the next 12 months.

*2025 Notes* - On May 25, 2022, we and the Noteholders entered into the Exchange Agreements in which the Noteholders agreed to exchange \$125.0 million in aggregate principal amount of our outstanding 2025 Notes for \$196.9 million in cash, plus accrued interest, and approximately 2.3 million shares of our common stock.

*Convertible Note Hedge and Warrant Transactions* - In connection with the 2025 Notes Partial Repurchase, we entered into the Note Hedge Early Termination Agreements and the Warrant Early Termination Agreements. Upon settlement, we received \$131.9 million for the Note Hedge Early Termination Agreements and paid \$114.8 million for the Warrant Early Termination Agreements during the thirteen weeks ended June 26, 2022.

See Note 8 - *Convertible Senior Notes* of the Notes to Consolidated Financial Statements for additional details regarding the 2025 Notes Partial Repurchase and related Note Hedge Early Termination Agreements and Warrant Early Termination Agreements.

**BLOOMIN' BRANDS, INC.****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - Continued**Use of Cash

Cash flows generated from operating activities and availability under our revolving credit facility are our principal sources of liquidity, which we use for operating expenses, debt payments, share repurchases and dividend payments, development of new restaurants, remodeling or relocating older restaurants and investment in technology.

We believe that our expected liquidity sources are adequate to fund debt service requirements, lease obligations, capital expenditures and working capital obligations during the 12 months following this filing. However, our ability to continue to meet these requirements and obligations will depend on, among other things, our ability to achieve anticipated levels of revenue and cash flow and our ability to manage costs and working capital successfully.

*Capital Expenditures* - We estimate that our capital expenditures will total approximately \$200 million to \$210 million in 2022. The amount of actual capital expenditures may be affected by general economic, financial, competitive, legislative and regulatory factors, among other things, including raw material constraints.

*Dividends and Share Repurchases* - In July 2022, our Board declared a quarterly cash dividend of \$0.14 per share, payable on August 24, 2022. Future dividend payments are dependent on our earnings, financial condition, capital expenditure requirements, surplus and other factors that our Board considers relevant, as well as continued compliance with the financial covenants in our debt agreements.

On February 8, 2022, our Board approved the 2022 Share Repurchase Program under which we are authorized to repurchase up to \$125.0 million of our outstanding common stock. The 2022 Share Repurchase Program will expire on August 9, 2023. As of June 26, 2022, we had \$77.5 million remaining available for repurchase under the 2022 Share Repurchase Program.

Following is a summary of dividends and share repurchases from fiscal year 2015 through June 26, 2022:

(dollars in thousands)	DIVIDENDS PAID	SHARE REPURCHASES	TOTAL
Fiscal year 2015	\$ 29,332	\$ 169,999	\$ 199,331
Fiscal year 2016	31,379	309,887	341,266
Fiscal year 2017	30,988	272,736	303,724
Fiscal year 2018	33,312	113,967	147,279
Fiscal year 2019	35,734	106,992	142,726
Fiscal year 2020	17,480	—	17,480
Fiscal year 2021	—	—	—
First fiscal quarter 2022	12,559	11,702	24,261
Second fiscal quarter 2022	12,418	35,749	48,167
Total (1)	<u>\$ 203,202</u>	<u>\$ 1,021,032</u>	<u>\$ 1,224,234</u>

(1) Subsequent to June 26, 2022, we repurchased \$14.9 million of our common stock under a Rule 10b5-1 plan through July 28, 2022.

*Deferred Compensation Programs* - The deferred compensation obligation due to managing and chef partners was \$7.5 million and \$15.5 million as of June 26, 2022 and December 26, 2021, respectively. We invest in various corporate-owned life insurance policies, which are held within an irrevocable grantor or rabbi trust account for settlement of our obligations under the deferred compensation plans. The obligation for managing and chef partners' deferred compensation was fully funded as of June 26, 2022.

## BLOOMIN' BRANDS, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS - ContinuedSummary of Cash Flows and Financial Condition

*Cash Flows* - The following table presents a summary of our cash flows provided by (used in) operating, investing and financing activities for the periods indicated:

(dollars in thousands)	TWENTY-SIX WEEKS ENDED	
	JUNE 26, 2022	JUNE 27, 2021
Net cash provided by operating activities	\$ 218,818	\$ 283,182
Net cash used in investing activities	(75,738)	(42,625)
Net cash used in financing activities	(140,922)	(248,018)
Effect of exchange rate changes on cash and cash equivalents	4,232	128
Net increase (decrease) in cash, cash equivalents and restricted cash	\$ 6,390	\$ (7,333)

*Operating activities* - The decrease in net cash provided by operating activities during the twenty-six weeks ended June 26, 2022 as compared to the twenty-six weeks ended June 27, 2021 was primarily due to the timing of operational payments and receipts and increased employee compensation payments.

*Investing activities* - The increase in net cash used in investing activities during the twenty-six weeks ended June 26, 2022 as compared to the twenty-six weeks ended June 27, 2021 was primarily due to higher capital expenditures.

*Financing activities* - The decrease in net cash used in financing activities during the twenty-six weeks ended June 26, 2022 as compared the twenty-six weeks ended June 27, 2021 was primarily due to net draws on the revolving credit facility during 2022, generally used to settle certain outstanding debt obligations, including the 2025 Notes Partial Repurchase and the related Note Hedge Early Termination Agreements, partially offset by the repurchase of common stock and payment of cash dividends on our common stock.

*Financial Condition* - Following is a summary of our current assets, current liabilities and working capital (deficit) as of the periods indicated:

(dollars in thousands)	JUNE 26, 2022	DECEMBER 26, 2021
Current assets	\$ 292,926	\$ 352,792
Current liabilities	909,850	984,625
Working capital (deficit)	\$ (616,924)	\$ (631,833)

Working capital (deficit) includes: (i) Unearned revenue primarily from unredeemed gift cards of \$309.9 million and \$398.8 million as of June 26, 2022 and December 26, 2021, respectively, and (ii) current operating lease liabilities of \$178.8 million and \$177.0 million as of June 26, 2022 and December 26, 2021, respectively, with the corresponding operating right-of-use assets recorded as non-current on our Consolidated Balance Sheets. We have, and in the future may continue to have, negative working capital balances (as is common for many restaurant companies). We operate successfully with negative working capital because cash collected on restaurant sales is typically received before payment is due on our current liabilities, and our inventory turnover rates require relatively low investment in inventories. Additionally, ongoing cash flows from restaurant operations and gift card sales are typically used to service debt obligations and to make capital expenditures.

**Recently Issued Financial Accounting Standards**

For a description of recently issued Financial Accounting Standards that we adopted during the twenty-six weeks ended June 26, 2022 and, that are applicable to us and likely to have material effect on our consolidated financial statements, but have not yet been adopted, see Note 1 - *Description of the Business and Basis of Presentation* of the Notes to Consolidated Financial Statements of this Quarterly Report on Form 10-Q.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to market risk from changes in interest rates, changes in foreign currency exchange rates and changes in commodity prices. We believe that there have been no material changes in our market risk since December 26, 2021. See Part II, Item 7A., “Quantitative and Qualitative Disclosures about Market Risk,” in our Annual Report on Form 10-K for the year ended December 26, 2021 for further information regarding market risk.

**Item 4. Controls and Procedures****Evaluation of Disclosure Controls and Procedures**

We have established and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 26, 2022.

**Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the thirteen weeks ended June 26, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**PART II: OTHER INFORMATION****Item 1. Legal Proceedings**

For a description of our legal proceedings, see Note 15 - *Commitments and Contingencies* of the Notes to Consolidated Financial Statements of this Quarterly Report on Form 10-Q.

**Item 1A. Risk Factors**

In addition to the other information discussed in this report, please consider the factors described in Part I, Item 1A., "Risk Factors" in our 2021 Form 10-K which could materially affect our business, financial condition or future results. There have not been any material changes to the risk factors described in our 2021 Form 10-K, but these are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may adversely affect our business, financial condition or operating results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

In connection with the 2025 Notes Partial Repurchase, which is described in further detail within Note 8 - *Convertible Senior Notes* of the Notes to the Consolidated Financial Statements, the Company delivered to the Noteholders an aggregate amount of 2,313,374 shares of its common stock and \$196.9 million, plus accrued interest, in cash in exchange for an aggregate principal amount of \$125.0 million of the 2025 Notes. The 2025 Notes Partial Repurchase transaction closed on June 14, 2022.

The Company's shares of common stock issued in connection with the 2025 Notes Partial Repurchase were not registered under the Securities Act of 1933, as amended (the "Securities Act"), and were issued in reliance on the exemption from the registration requirements thereof provided by Section 4(a)(2) of the Securities Act in a transaction by an issuer not involving a public offering.

There were no other sales of equity securities during the thirteen weeks ended June 26, 2022 that were not registered under the Securities Act.

The following table provides information regarding our purchases of common stock during the thirteen weeks ended June 26, 2022:

<b>REPORTING PERIOD</b>	<b>TOTAL NUMBER OF SHARES PURCHASED</b>	<b>AVERAGE PRICE PAID PER SHARE</b>	<b>TOTAL NUMBER OF SHARES PURCHASED AS PART OF PUBLICLY ANNOUNCED PLANS OR PROGRAMS</b>	<b>APPROXIMATE DOLLAR VALUE OF SHARES THAT MAY YET BE PURCHASED UNDER THE PLANS OR PROGRAMS (1)</b>
March 28, 2022 through April 24, 2022	575,005	\$ 21.48	575,005	\$ 100,948,905
April 25, 2022 through May 22, 2022	397,542	\$ 21.26	397,542	\$ 92,499,003
May 23, 2022 through June 26, 2022	788,382	\$ 18.96	788,382	\$ 77,549,262
Total	1,760,929		1,760,929	

(1) On February 8, 2022, our Board of Directors authorized the repurchase of \$125.0 million of our outstanding common stock as announced in our press release issued on February 18, 2022 (the "2022 Share Repurchase Program"). The 2022 Share Repurchase Program will expire on August 9, 2023.

## BLOOMIN' BRANDS, INC.

## Item 6. Exhibits

EXHIBIT NUMBER	DESCRIPTION OF EXHIBITS	FILINGS REFERENCED FOR INCORPORATION BY REFERENCE
3.1	<a href="#">Fourth Amended and Restated Certificate of Incorporation</a>	April 20, 2022, Form 8-K, Exhibit 3.1
10.1	<a href="#">First Amendment to the Second Amended and Restated Credit Agreement and Incremental Amendment, dated April 26, 2022, by and among Bloomin' Brands, Inc., OSI Restaurant Partners, LLC, the guarantors party thereto, the lenders party thereto, and Wells Fargo Bank, National Association, as administrative Agent</a>	April 29, 2022, Form 8-K, Exhibit 10.1
10.2	<a href="#">Form of Exchange Agreement, dated as of May 25, 2022, by and between Bloomin' Brands, Inc. and the applicable Noteholder</a>	May 26, 2022, Form 8-K, Exhibit 10.1
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>	Filed herewith
31.2	<a href="#">Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>	Filed herewith
32.1	<a href="#">Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (1)</a>	Furnished herewith
32.2	<a href="#">Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (1)</a>	Furnished herewith
101.INS	Inline XBRL Instance Document	Filed herewith
101.SCH	Inline XBRL Taxonomy Extension Schema Document	Filed herewith
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document	Filed herewith
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document	Filed herewith
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document	Filed herewith
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)	Filed herewith

(1) These certifications are not deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. These certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates them by reference.

**BLOOMIN' BRANDS, INC.**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 2, 2022

BLOOMIN' BRANDS, INC.

(Registrant)

By: /s/ Philip Pace

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Philip Pace  
Senior Vice President, Chief Accounting Officer  
(Principal Accounting Officer)

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**CERTIFICATION**

I, David J. Deno, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Bloomin' Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 2, 2022

/s/ David J. Deno

David J. Deno  
Chief Executive Officer  
(Principal Executive Officer)

**CERTIFICATION**

I, Christopher Meyer, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Bloomin' Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 2, 2022

/s/ Christopher Meyer

Christopher Meyer  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-  
OXLEY ACT OF 2002**

In connection with the Quarterly Report of Bloomin' Brands, Inc. (the "Company") on Form 10-Q for the quarter ended June 26, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David J. Deno, Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the dates and periods covered by the Report.

Date: August 2, 2022

/s/ David J. Deno

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David J. Deno  
Chief Executive Officer  
(Principal Executive Officer)

A signed original of this written statement required by Section 906 has been provided to, and will be retained by, Bloomin' Brands, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-  
OXLEY ACT OF 2002**

In connection with the Quarterly Report of Bloomin' Brands, Inc. (the "Company") on Form 10-Q for the quarter ended June 26, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Christopher Meyer, Executive Vice President and Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the dates and periods covered by the Report.

Date: August 2, 2022

/s/ Christopher Meyer

Christopher Meyer  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to, and will be retained by, Bloomin' Brands, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.